

CONCOR AIR LIMITED

(A Wholly Owned Subsidiary of CONCOR)

5th Annual Report (2016-17)

VISION

Our vision is to expand our span of operations and establish ourselves as market leader in the Air Cargo industry.

MISSION

Our mission is to provide quality air cargo logistics services and solutions at cost effective prices thereby enabling us to deliver consistent value to our community partners and also ensuring profitability and growth.

CORPORATE OBJECTIVES

- > To carry on the business of multimodal transport operators, general carrier of the international and domestic cargo within India and abroad by all modes and mixes such as road, rail, sea, air, inland water transport and ropeways.
- ➤ To set up and manage consolidation and air cargo handling terminals such as Air Freight Stations (AFSs) and undertake bonded trucking of air cargo at suitable and feasible locations for facilitating export from inland locations.
- > To provide warehousing facilities for import, export and domestic cargo at suitable locations in India and abroad.
- > To carry out value added services in supply chain like clearing and forwarding for facilitating air cargo movements within India and Abroad.

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Five Years Financials/Physical Performance (year wise data) (Rs. in Lacs)

| | | | | | | III Dacs |
|------------|--|-----------------|--------------|--------------|--------------|----------------------|
| Sr. No. | Particulars | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 |
| 1. | Total Income Including Other Income) | 10.05 | 4,143.25 | 30,430.50 | 35,467.12 | 38,547.39 |
| 2. | Expenditure | 1.28 | 3,564.77 | 27,443.94 | 31,893.25 | 35,783.93 |
| 3. | Operating Margin (1-2) | 8.77 | 578.49 | 2,986.56 | 3,573.86 | 2,763.45 |
| 4. | Interest Expenses | - | 540.90 | 1,163.75 | 1,163.75 | 1,064.27 |
| 5. | Depreciation | - | 24.60 | 103.98 | 125.81 | 500.29 |
| 6. | Profit Before Tax | 8.77 | 12.99 | 1,718.83 | 2,284.31 | 1,198.89 |
| 7. | Profit After Tax | 5.66 | 9.83 | 1,134.16 | 1,493.75 | 783.52 |
| 8. | Dividend | - | - | - | 220.56 | 308.78 |
| | Profit & Loss Account | | | | | |
| 9. | Balance | 5.66 | 15.49 | 1,149.65 | 2,307.46 | 2,782.20 |
| 10. | General Reserve | - | - | - | - | - |
| 11. | Term Loan | - | - | - | - | - |
| 12. | Reserve & Surplus (9+10) | 5.66 | 15.49 | 1,149.65 | 2,307.46 | 2,782.20 |
| 13. | Fixed Assets (Gross Block) | 182.56 | 800.57 | 1,850.97 | 3,777.62 | 4,364.95 |
| 14. | Sundry Debtors | _ | 799.82 | 843.86 | 1,288.18 | 1,904.79 |
| 15. | Foreign Exchange Earnings | - | - | - | - | - |
| 16. | Share Capital | 3,665.00 | 3,665.00 | 3,665.00 | 3,665.00 | 2.665.00 |
| 17. | Capital Employed | 3,670.66 | 16,176.40 | 17,235.49 | 18,289.25 | 3,665.00 6,289.65 |
| 17. | Government | 3,070.00 | 10,170.40 | 17,233.49 | 10,209.23 | 0,269.03 |
| 18. | Investment | - | - | - | - | - |
| 19. | Net Worth (12+16) | 3,670.66 | 3,680.49 | 4,814.65 | 5,972.46 | 6,447.20 |
| 20. | Profit Before Tax to Capital Employed | 0.24 | 0.08 | 9.97 | 12.49 | 19.06 |
| 21. | Operating Margin to Capital Employed | 0.24 | 3.58 | 17.33 | 19.54 | 43.94 |
| 41. | Profit After Tax to | 0.27 | 3.30 | 17.55 | 19.54 | 75.57 |
| 22. | Share Capital | 0.15 | 0.27 | 30.95 | 40.76 | 21.38 |
| | Expenditure to | | | | | |
| 23. | Income | 12.77 | 86.04 | 90.19 | 89.92 | 92.83 |
| 24. | Number of Employee | 7 | 10 | 16 | 19 | 27 |
| 25. | Income per Employee | 1.44 | 414.33 | 1,901.91 | 1,866.69 | 1,427.68 |
| | Foreign Exchange | | | | | _ |
| 26. | Earning per Employee | - | - | - | - | |
| 27. 28. | Current Ratio Debt Equity Ratio | 194.77 0.004 | 2.10 3.40 | 1.67 2.60 | 1.50 2.09 | 1.13 1.71 |
| | * > | | | | | - |
| 29. | Investment PHYSICAL | - | - | - | - | |
| | PHISICAL PERFORMANCE (In MT) | | | | | |
| | International | | | | | |
| 1. | Handling | 0 | 35,976 | 308,583 | 320,190 | 341,455 |
| 2. | Domestic Handling | 0 | 57,692 | 69,216 | 70,507 | 103,477 |
| 3. | Total (1+2) | 0 | 93,668 | 377,798 | 390,698 | 444,932 |

COMPANY INFORMATION

BOARD OF DIRECTORS

Shri. V. Kalyana Rama (w.e.f. 03.10.2016)

Chairman and Director

Dr. P. Alli Rani

Non-Executive Director

Shri. P. K. Agrawal (w.e.f. 06.09.2016)

Non-Executive Director

Shri Sharat Chandrayan (w.e.f. 04.07.2016)

Non-Executive Director

Shri Sanjeev Shah (w.e.f. 28.04.2016) Independent Director

Maj. Gen. Raj Krishan Malhotra (w.e.f. 28.04.2016 to 16.06.2017) **Independent Director**

Shri Deepak Kapoor

Chief Executive Officer

Sanjeev Saxena & Co. Flat No. 110GF, 4855/24, Ansari Road, Daryagani, New Delhi - 11002

STATUTORY AUDITORS

Shri Tilak Raj Taneja Chief Financial Officer

Shri Jignesh Gaglani Company Secretary

BANKERS

Vijaya Bank Yes Bank State Bank of India

REGISTERED ADDRESS

CONCOR Bhawan, C-3, Mathura Road, Opp. Apollo Hospital, New Delhi 110076

NOTICE

NOTICE is hereby given that the Fifth Annual General Meeting of the Shareholders of the Company will be held as under:

Day : Wednesday

Date: September 20, 2017

Time : 12.00 Noon

Venue : Conference Room, CONCOR Bhawan,

C-3, Mathura Road, Opp. Apollo Hospital,

New Delhi - 110076.

to transact, with or without modifications, as may be permissible, the following business:

ORDINARY BUSINESS:

To consider, and if thought fit, to pass the following resolutions as Ordinary Resolutions:

- 1. To receive, consider and adopt the Financial Statement of the Company for the year ended 31st March, 2017, including Balance Sheet as at 31st March, 2017, the Profit & Loss Account for the year ended on that date and the Reports of Board of Directors and Auditors thereon.
- 2. To declare dividend on equity shares for the financial year ended March 31, 2017
- 3. To appoint a Director in place of Shri V. Kalyana Rama, Chairman and Director (DIN: 07201556) who retires by rotation and being eligible, offer himself for reappointment.
- 4. To take note of the appointment of M/s. Sanjeev Saxena & Co., Chartered Accountants, New Delhi as Statutory Auditors of the Company and fix their remuneration and to pass following resolution as an Ordinary Resolution:

"**RESOLVED** that the appointment of M/s. Sanjeev Saxena & Co., Chartered Accountants, New Delhi as Statutory Auditors of the Company for the financial year 2017-18 in terms of the order no. NO./CA. V/COY/CENTRAL GOVERNMENT, CONAIR(0)/429 dated 27/07/2017 of Comptroller & Auditor General of India be and is hereby noted.

RESOLVED FURTHER THAT the Board of directors of the company be and are hereby authorized to determine and approve the fees for the statutory audit or any other audit as may be required under any law for the time being in force for the Financial year 2017-18 and onwards."

SPECIAL BUSINESS:

- 5. To consider, and if thought fit, to pass with or without modification(s), the following resolutions as Ordinary Resolutions:
 - "**RESOLVED THAT** the appointment of Shri P K Agrawal w.e.f. 06.09.2016, by the Board of directors be and is hereby confirmed and he shall be liable to retire by rotation."
- 6. To consider and if thought fit to pass, with or without modification(s), the following resolution as a Special Resolution:
 - **"RESOLVED THAT** pursuant to the provisions of section 12 and 13(4) of the Companies Act, 2013 read with Companies (Incorporation) Second Amendment Rules, 2017 and other applicable provisions, if any, and subject to confirmation of the Central Government, power vested with the Regional Director and/or such other statutory/regulatory authorities, as may be required to be obtained, consent of the members be and is hereby accorded to shift the registered office of the company from the NCT of Delhi to the State of Maharashtra.
 - **RESOLVED FURTHER THAT** subject to confirmation of concerned regulatory/statutory authorities, approval of the members be and is hereby accorded to alter Clause No. II of the Memorandum of Association of the Company by replacing the same with the following:
 - "II. The Registered Office of the Company will be situated in the State of Maharashtra, i.e. within jurisdiction of Registrar of Companies Maharashtra, at Mumbai."

RESOLVED FURTHER THAT any Director or Chief Executive Officer of the Company, be and is hereby severally authorized to sign the petition, application, affidavits, power of attorney and such other documents as may be required to be filed with the Regional Director, Registrar of Companies or such other statutory/regulatory/administrative authorities and also to act as authorized officials of the company for the purpose aforesaid and in general, to do all such acts, deeds, matters and things as may be necessary, desirable and expedient for and on behalf of the Company, to give effect to this resolution which includes signing and filing of e-forms with the authorities concerned.

RESOLVED FURTHER THAT any Director of the Company, be and is hereby authorized to appoint a representative to represent the company before the Regional Director/ Central Government in the matter of petition to be filed under provisions of Companies Act, 2013 and rules made thereunder, seeking its confirmation to the proposed alteration to the situation clause of the Memorandum of Association of the Company and to make such oral and written submissions as may be required and to furnish such information and do such things, for and on behalf of the Company, as may be necessary in the said matter and/or any other matter/proceedings arising therefrom."

By order of Board of CONCOR AIR LIMITED

Date: 26.08.2017

Place: Mumbai

Sd/-(Jignesh Gaglani) Company Secretary

NOTES:

- (a) An Explanatory Statement pursuant to Section 102(1) of the Companies Act, 2013 in respect of the special business to be transected at the Annual General Meeting is annexed thereto.
- (b) Pursuant to requirement of Secretarial Standard 2(SS-2) the brief profile of the Directors proposed to be re-appointed and appointed are given in the Notice.
- (c) A Member entitled to attend and vote at the meeting is entitled to appoint one or more proxy(ies). To attend and vote on a poll instead of himself and the proxy(ies) so appointed need not be a member of the Company. Proxy(ies) in order to be effective, must be received at the Company's registered office not less than 48 hours before the Commencement of the Meeting. Only duly completed, signed and stamped proxy will be considered valid. A Proxy form is attached herewith.
- (d) A person can act as proxy on behalf of Members not exceeding fifty (50) and holding in the aggregate not more than ten percent of the total share capital of the Company. In case of a member who is holding more than ten percent of the total share capital of the Company may appoint single person as proxy shall be signed by the appointer or his attorney duly authorized in writing, or if the appointer are Companies, societies, partnership firms etc, it shall be supported by appropriate resolution/authority, as applicable, issued on behalf of the nominating organization. The Proxy-holder shall prove his identity at the time of attending the Meeting.
- (e) During the period beginning 24 hours before the time fixed for the commencement of the AGM and ending with the conclusion of the AGM, a Member would be entitled to inspect the proxies lodged, at any time during the business hours at the Registered Office of the Company, provided that not less than three days of notice in writing is given to the Company.
- (f) The Register of Members and Share Transfer Books of the Company will remain closed from Thursday, 14 September, 2017 to Wednesday 20 September, 2017 (both days inclusive) for the purpose of declaration of dividend.
- (g) The Final Dividend for the financial year ended March 31, 2017 as recommended by the board, if approved at the Annual General Meeting, will be paid within a period of thirty days from the date declaration to those

- members whose name appear as Member in the Register of Member of the Company on or before Wednesday, September 13, 2017
- (h) Corporate member intending to send their authorized representative to attend the Annual General Meeting are requested to send a certified copy of Board Resolution authorizing their representative to attend and vote in their behalf at the Meeting.
- (i) Members desirous of obtaining any information concerning the accounts of the Company are requested to address their queries to the Company Secretary at least seven working days in advance of the AGM so that the information required can be made available at the meeting,
- (j) All the documents referred to in the accompanying Notice are available for inspection at the Registered Office of the Company between 11.00am to 1.00pm on all working days up to the date of the AGM. Copies thereof shall also be made available for inspection at the Meeting.

EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

ITEM NO.5

As per the provisions of clause 86(b) of the Articles of Association of the company, subject to the provisions of the Companies Act, 2013 and government guidelines in force, the members of the Board of the company shall be appointed by CONCOR who shall also determine the period for which they may hold their office.

Accordingly, CONCOR has appointed Shri P K Agrawal on the Board of the company as a Director.

In terms of Section 152 of the Companies Act, 2013, the above appointment is required to be confirmed in this Annual General Meeting.

None of the Directors, except Shri P K Agrawal is concerned or interested in resolution.

ITEM NO. 6

The registered office of the Company is presently situated at CONCOR Bhawan, C-3 Mathura Road, Opposite Apollo Hospital, New Delhi - 110076. All Domestic and International Cargo operations dealt by the company are based in Mumbai, Maharashtra. Company has developed a new facility i.e. SACT at Mumbai Airport on 06.06.2016. The SACT has all the facilities such as office space, warehouse etc. and full-fledged operations have also been started. Keeping in view the administrative convenience, cost effectiveness, growth potential and the opportunities existing, it is feasible and advisable for the Company to maintain its registered office at Mumbai, Maharashtra and Therefore directors are in view of shifting the registered office of the Company to Santacruz Air Cargo Terminal (SACT), Near Milan Subway, Off Western Express Highway, CTS No. 2085. Vile Parle (East), CSIA, Mumbai - 400099.

Accordingly, the Board is proposing to shift the registered office of the Company from the NCT of Delhi to the State of Maharashtra by amending clause II of the Memorandum.

Accordingly, the Board recommends passing of the resolution set forth in the Item No. 6 of the Notice as Special Resolution by the members. The proposal will be effective only on the confirmation by the Regional Director or any other concerned authorities, if any. The Company will approach the Regional Director

or any other concerned authorities, if any, after passing of the aforesaid special resolution by the members.

None of the Directors are concerned or interested in the said resolution.

By order of Board of CONCOR AIR LIMITED

Date: 26.08.2017

Place: Mumbai

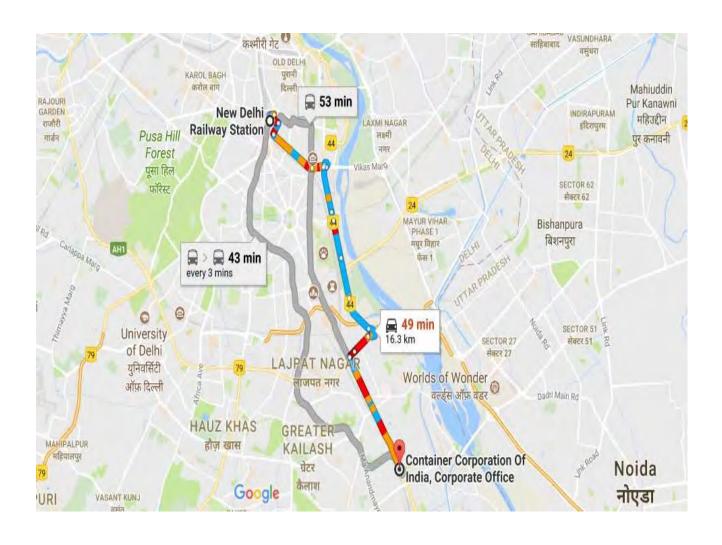
Sd/-(Jignesh Gaglani) Company Secretary

As required under Secretarial Standard -2, details of Directors seeking reappointment/appointment at the following Annual General Meeting (Please refer point B of Notes to Notice)

| Name | Date of Birth | Date of Appoi ntme nt | Qualifica tion | Expertise in specific functional areas | List of other companies in which Directorship held (as per their last declaration) | Detai ls of Other Com mitte e Mem bersh ip |
|--|------------------|-----------------------------------|---|--|--|--|
| Shri V. Kalyana Rama DIN: 07201556 | 28.09.1 963 | 09.12. 2015 | B. Tech (Mech.) and ICWA | He had worked in BHPV & BHEL before joining Indian Railways. Prior to joining Board of Directors of CONCOR as Director (Projects & Services), he held various assignments such as Executive Director, Chief General Manager in CONCOR. He has wide experience in the field of Engineering, System design, Railway & multi modal logistics operations and Project planning. | Healthy Enterprises Ltd., TCI- CONCOR Multimodal Solutions Private Limited, | NIL |
| Shri Pradip Kumar Agrawal DIN: 07557080 | 20.01.1 963 | 06.09. 2016 | Qualifica tion – MA, LL.B and MBA (Finance) | He has worked for Indian Railways for more than 17 years on various important | Container Corporation of India Ltd., Fresh & Healthy | NIL |

| T . | |
|--------------------|-------------|
| assignments, | Enterprises |
| both at Divisional | Ltd, |
| and Zonal | TCI- |
| Headquarter level | |
| covering | Multimodal |
| operations, | Solutions |
| commercial, | Pvt. Ltd., |
| marketing and | |
| safety of Indian | Panjab |
| Railways. He has | Logistic |
| also worked as | |
| Chief Executive | re Limited |
| Officer for APM | |
| Terminals, | |
| Mumbai (GTIPL) | |
| for five years | |
| before joining as | |
| Director | |
| (Domestic | |
| Division), | |
| CONCOR. During | |
| his tenure as | |
| CEO/GTIPL, he | |
| has taken | |
| various | |
| landmark | |
| initiatives | |
| towards | |
| improving | |
| productivity, | |
| efficiency and | |
| safety of the | |
| terminals. | |

LOCATION OF 5TH ANNUAL GENERAL MEETING VENUE



LETTER FROM CHAIRMAN

Dear Member,

Greetings!

It gives me immense pleasure to share through this letter the achievement and highlights of your Company's performance during the previous years. For the Business of your Company 2016-17 was a tough year as import and export of the country faced many challenges. However, through various initiatives and well laid down plans, the management could navigate the Company successfully by minimizing the adverse impact of these challenges on our Business.

CAL has invested around Rupees Forty crores only (₹ 40, 00, 00,000/-) for constructing India's Largest Integrated Domestic state of the art air cargo handling facility namely Santacruz Air Cargo Terminal (SACT) at Mumbai Airport which was inaugurated in June 2016. Various facilities created at SACT have been welcomed by the trade fraternity. Majority of the domestic airlines operating out of Mumbai prefer our facility and operate out of SACT.

The roll out of GST from July 1st may see lot of changes in the logistics sector which will require business reengineering by all the stakeholders in the logistics chain. CAL is taking the necessary initiatives and gearing up for the challenges and the opportunities post GST implementation.

Company is planning to enter into the new business opportunities in the area of ground handling operations at various Airports in India

The Combined tonnage (International and Domestic) handled by Company during the FY 2016-17 was 444932 MTs as compared to handling of 390699 MTs during the corresponding period of previous financial year 2015-16. Thus registering a healthy growth of 13.8% as against an overall growth of 9.3% witnessed in total Air Cargo at all Indian Airports during the same period. During the FY 2016-17, Company achieved a gross Turnover of Rs.385.47 and net profit Rs. 7.83 crores.

I am grateful for your continuous guidance and patronage in all our initiative. I am very thankful to the Company's Board of Directors for their

valuable guidance and support. I sincerely appreciate our shareholders, esteemed customers and our business associates for having reposed faith in our efforts which has helped us to earn their confidence. I am confident that with the hard work and commitment of the entire CAL team, we would sail through all the challenges that would come in our way for reaching new heights in the future.

With best wishes,

Date: 27.07.2017 Place: New Delhi Sd/-V. Kalyana Rama Chairman

Directors' Report

To the shareholders

Your Directors are pleased to present their Fifth Annual Report on the business and operations of the Company together with the Audited Accounts for the financial year ending 31st March, 2017.

FINANCIAL REVIEW

(Amount in Rupees)

| Particulars | Year ended on 31st March, 2017 | Year ended on 31st March, 2016 |
|--------------------------|-----------------------------------|-----------------------------------|
| Revenue from operations | (Audited) 368,51,80,669 | (Audited) 339,89,16,121 |
| Other Income | 16,95,58,171 | 14,77,95,597 |
| Total Income | 385,47,38,840 | 354,67,11,718 |
| Less: Expenses | 373,48,49,787 | 331,82,81,102 |
| Profit before Tax | 11,98,89,053 | 22,84,30,616 |
| Less : Current Taxation | 3,89,70,851 | 8,33,53,623 |
| Add : Deferred Tax | (25,66,195) | (42,98,356) |
| Profit/(Loss) after Tax | 7,83,52,007 | 14,93,75,349 |
| Earning Per Equity Share | 2.14 | 4.08 |

During the year under the review, the Company has earned total income of Rs. 385,47,38,840 as compared to the income of Rs. 354,67,11,718 during the previous financial year. The profit after tax as on March 31, 2017 amounted to Rs. 7,83,52,007 as against profit of Rs. 14,93,75,349 during the previous financial year.

INDIAN ACCOUNTING STANDARDS

The Ministry of corporate Affairs (MCA), vide its notification in the Official Gazette dated February 16, 2015, notified the Indian Accounting Standards (Ind As) applicable to certain classes of Companies.

The following are the areas which had impact on account of transition to Ind As:

- 1. Discounts on Security Deposits Given.
- 2. Dividend and related dividend distribution Tax.

OPERATIONAL REVIEW

- ❖ The company was incorporated on 24th July 2012, and got certificate of commencement of business on 8th March 2013.
- ❖ The company has executed the agreement with Mumbai International Airport Pvt. Ltd. (MIAL) for Concession for Domestic Cargo Common User Facility on 18/02/13. The company commenced Domestic Air cargo handling operation through CUT, Marol from 01/05/2013.
- ❖ The company has signed concession agreement with MIAL on 30th Nov 2013 and took over Operation and Management for International air cargo w.e.f 18/02/2014. The concession period is for 3 years i.e from 18/02/2014 till 17/02/2017 which was further extended till September 30, 2017.
- ❖ The land at Domestic Airport, earmarked for construction of Santacruz Air Cargo Terminal (SACT) has been taken over by company on 11/03/13. Construction activity has commenced from August 2013 and completed in March'2016. Permission from BCAS was received on 19.05.2016. SACT was inaugurated on June 06th, 2016 and commenced commercial operation on June 9th, 2016.
- ❖ The combined tonnage handled (International + Domestic) during the FY 16 17 is 444932 MT which is 13.8% higher as compared to FY 15 16 which was 390693 MT.
- ❖ The Combined total income is higher by Rs. 30.80 Cr in FY 2016-17 as compared to FY 2015-16. Total Revenue for FY 2016-17 is Rs. 385.47 Cr. whereas, in FY 2015-16 it was Rs. 354.67 cr. with an increase by 8.68%.
- ❖ In Mar' 17, achieved highest ever EXIM tonnage handled at International Air Cargo in any given single month i.e. 37802 MT and also highest ever import tonnage handled i.e. 22166 MT respectively.
- ❖ 02 new scheduled Airlines have started their operations during this Financial Year namely All Nippon Airways and Unitop Airlines. Export carting and palletization activity of M/s Fedex has also started from July' 16 onwards thereby increasing our revenue at International operations.

- ❖ Non schedule freighters like Asiana Airlines, Air Shagoon, Hercules Aviation, Atlas Airline, Korean Air etc., have been regularly operating at ACC in FY 2016-17.
- ❖ New Export Heavy and Bonded cargo terminal has been commissioned at ACC, Sahar for exclusive handling of heavy and bonded cargo with effect from January 2017

DIVIDEND

Keeping in view the healthy earning for the financial year, the Board of the Company has decided to pay 12% dividend on the paid up share capital of Rs.36.65 Cr.

SECURED LOANS/ UNSECURED LOAN

Unsecured loan of Rs.125 crores was taken during the initial year of the company i.e. 2013-14 from Container Corporation of India Limited (CONCOR), a holding company, and regular interest are being paid to CONCOR in time. The Board has decided to repay Rs. 15 crore loan to CONCOR, the holding company, which was paid on 13.07.2016 by which the loan amount is reduced to Rs. 110 Crore.

MATERIAL CHANGES AND COMMITMENTS:

No material changes and commitments have occurred between the end of financial year of the Company and the date of this report affecting financial position of the Company as on date of this report.

PARTICULARS OF LOANS, INVESTMENTS AND GUARANTEES UNDER SECTION 186 OF THE COMPANIES ACT 2013

During the year, the Company has not provided any loan, made any investment, or provided any guarantee under section 186 of Companies Act, 2013 read with Companies (Meetings of Board and its Powers) Rules 2014. Therefore, the information to be reported under section 186 of the Companies Act 2013 is NIL.

DEPOSITS

During the year under review, the Company has not accepted any deposits within the meaning of Section 73 of the Companies Act, 2013 and rules made thereunder.

DETAILS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANY

During the year under the review, Company continues to be wholly owned subsidiary of the Container Corporation of India Limited. Further, none of the Companies became or ceased to be the Subsidiary or Associate of the Company.

CONTRACTS AND ARRANGEMENTS WITH RELATED PARTIES

Pursuant to notification dated June 5, 2015 issued by Ministry of Corporate Affairs for Government Companies, first and second proviso to sub-section (1) of Section 188 under chapter XII of the Companies Act, 2013, are not applicable to a Government Companies in respect of contract or arrangement entered into with any other Government Company.

During the period ended 31st March, 2017, Company's related party transections were with Container Corporation of India Limited, holding Company (a PSU under Ministry of Railway) in ordinary course of business and on arm's length basis and disclosed in notes forming parts of accounts.

PARTICULARS OF EMPLOYEES UNDER RULE 5(2) OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014

As per notification dated June 5, 2015 issued by the Ministry of Corporate Affairs, government Companies are exempted from complying with provisions of section 197 of the Companies Act, 2013. Therefore, such particulars have not been included as part of the Annual Report.

HUMAN RESOURCE MANAGEMENT

As on March 31, 2017 employees' strength of the Company was 27 staffs including 3 Key managerial personnel (KMPs) i.e Chief Executive Officer, Chief Financial Officer, Company Secretary and DGM C&O. Except Company Secretary, all the staff including KMPs are deputed on secondment basis from CONCOR, the holding Company. 12 staffs were deployed for the Domestic Air Cargo Operations and 11 staffs were deployed for the International Air Cargo Operations.

PARTICULARS RELATING TO CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS & OUTGO

In view of the nature of activities which are being carried on by the Company, the particulars as prescribed under Section 134(3)(m) of the Act read with rule 8 of the Companies (Accounts) Rules, 2014 regarding Conservation of Energy and Technology Absorption are not applicable to the Company and hence have not been provided.

Foreign Exchange Earnings - NIL

Foreign Exchange Outgo - NIL

STATUTORY AUDITORS

Being a Government Company, the Comptroller & Auditor General (C&AG) of India had appointed Company's Statutory Auditor for the financial year 2016-17.

M/s. Sanjeev Saxena & Co., Chartered Accountants, New Delhi has been appointed as Statutory Auditors of the Company for the financial year 2016-17 in terms of letter no. CA.V/COY/CENTRAL GOVERNMENT, CONAIR(0)/222 dated 12.07.2016 of Comptroller & Auditor General of India. The Statutory Auditor of the Company is being paid an audit fees of Rs. 1,50,000.

The Statutory Auditors have audited Financial Statements of the Company for the financial year 2016-17.

DETAILS OF BOARD OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

The Board met 6 (Six) times for transacting business of the Company during the financial year 2016-17, the details of which are given in the Corporate Governance report section that forms part of this Annual Report. The intervening gap between two consecutive board meetings did not exceed 120 days.

Shri Pradip Kumar Agrawal was appointed as Director of the Company w.e.f. 06.09.2016 as nominated by the CONCOR, a holding Company.

Shri Anil Kumar Gupta, Chairman and Non-executive Director of the Company on attaining the age of superannuation ceased to be director of the Company w.e.f 30.09.2016

Shri Kamal Jain ceased to be director of the Company due to Office order No. 51/2016 dated June 16, 2016 of CONCOR with regards to his transfer to M/s. Gateway Terminal Private Limited. Pursuant to said transfer order, he resigned from the Board of the Company on June 22, 2016.

Major Gen. (Retd.) Raj Krishan Malhotra, Non-Executive and Independent Director of the Company (w.e.f 28.04.2016) [DIN: 07483272] ceased to be director of the Company w.e.f 16.06.2017 due to sudden demise; Board of Directors condoled the untimely demise of Maj. Gen. Raj Krishan Malhotra and placed on record the invaluable contributions made by him.

The following Directors' were on Board till the date of this Report -:

- (1) Shri V. Kalyana Rama, Chairman and Non-executive non Independent Director [DIN: 07201556];
- (2) Dr. P. Alli Rani, Non-Executive and Non-Independent Director [DIN: 02305257];

- (3) Shri Pradip Kumar Agrawal, Non-Executive and Non-Independent Director (w.e.f 06.09.2016) [DIN: 07557080];
- (4) Shri Sanjeev Shah, Non-Executive and Independent Director (w.e.f 28.04.2016) [DIN: 00323163];
- (5) Shri Sharat Chandrayan, Non-Executive and Non-Independent Director (w.e.f 07.07.2016) [DIN: 07565063]

Shri Rajesh Kumar ceased to hold the position of Company Secretary with effect from June 15, 2016

Shri Jignesh Gaglani appointed as a Company Secretary of the Company with effect from February 07, 2017

Shri Anil Sonawane ceased to be Chief Executive Officer of the Company due to Office order No. 93/2016 dated August 31, 2016 of CONCOR with regards to his transfer to JNPT/CONCOR. Pursuant to said transfer order, he handed over the charge of Chief Executive Officer of the Company w.e.f. September 02, 2016.

Shri Deepak Kapoor was appointed as a Chief Executive Officer of the Company with effect from April 10, 2017 on secondment basis.

Shri R K Chand ceased to hold the position of Chief Financial Officer of the Company with effect from May 12, 2017

Shri Tilak Raj Taneja appointed as Chief Financial Officer of the Company with effect from May 12, 2017

RETIREMENT OF DIRECTORS BY ROTATION

In terms of provisions of the Companies Act, 2013, Shri V. Kalyana Rama Chairman and Director, [DIN: 07201556] is liable to retire by rotation and being eligible, offer himself for re-appointment.

DECLARATION BY INDEPENDENT DIRECTORS

The Company has received necessary declaration from each Independent Director under section 149(7) of the Companies Act, 2013 that he meets the criteria of Independence laid down in Section 149(6) of the Companies Act, 2013

INDEPENDENT DIRECTORS' MEETING AND PERFORMANCE EVALUATION OF BOARD MEMBERS

The Independent Directors met on March 07, 2017 without the attendance of Non-Independent Directors and members of the Management. All Independent Directors were present at the Meeting.

As per Ministry of Corporate Affairs Notification dated 5th June, 2015 provisions of Section 134(3)(p) shall not apply in case the directors are evaluated by the Ministry or Department of the Central Government which is administratively in charge of the Company. Your Company being the wholly owned subsidiary of CONCOR, Government of India Undertaking under Ministry of Railway. The appointment of Directors of your Company is done by CONCOR. Performance of the Board of the Government Company is evaluated during the performance evaluation of the MOU signed with the holding Company.

In a separate meeting of the Independent Directors, directors assessed the quality, quantity and timeliness of flow of information between the company Management and the Board that is necessary for the Board to effectively and reasonably perform their duties.

DIRECTORS' RESPONSIBILITY STATEMENT

The Board of Directors of the Company in pursuance of section 134 (5) of Companies Act 2013 confirms:

- (i) that in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- (ii) that the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for that period;
- (iii) that the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- (iv) that the directors had prepared the annual accounts on a going concern basis;
- (v) that the directors had laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and were operating effectively.
- (vi) That the directors had devised proper system to ensure compliances with the provisions of all applicable laws and that such systems were adequate and operating effectively

CODE OF CONDUCT

Based on the affirmation received from Board Members and Senior Management Personnel, it is hereby declared that all the members of the Board and Senior Management Personnel have affirmed compliance of Model Code of Conduct prescribed in the guidelines issued by DPE for the financial year ended on March 31st, 2017.

RISK MANAGEMENT

Pursuant to guidelines on Department of Public Enterprises (DPE) applicable to Company, Company has laid down the procedure to inform the Board members about the risk assessment and minimization procedures. These procedures are periodically being reviewed to ensure that executive management controls risk through means of properly defined framework. Procedure is also being laid down for internal risk management as well.

SIGNIFICANT MATERIAL ORDER PASSED BY THE REGULATORS OR COURTS OR TRIBUNAL

There are no significant material orders passed by the regulators or courts or tribunals which would impact the going concern status and Company's operations in future.

SEXUAL HARASSMENT

During the year under review there were no cases filed pursuant to the Sexual Harassment of Woman at Workplace (Prevention Prohibition and Redressal) Act, 2013

EXTRACT OF ANNUAL RETURN

In terms of section 92(3) and 134(3)(a) of the Companies Act, 2013 an extract of Annual Return in the prescribed form MGT-9 is appended to the Board Report as **Annexure-I.**

CORPORATE GOVERNANCE REPORT

The report on Corporate Governance form an integral part of this report and has been placed as **Annexure-II.**

MANAGEMENT DISCUSSION AND ANALYSIS

The detailed Management Discussion and Analysis form an integral part of this report and has been placed as **Annexure-III.**

CORPORATE SOCIAL RESPONSIBILITY

Company is in process of adopting Corporate Social Responsibility & Sustainability (CSR&S) Policy. On adoption of said Policy by the Board, Company will spent earmarked amount which are unspent in previous years towards CSR Activities in accordance with Section 135 of the Companies Act, rules made thereunder, Scheduled VII of the Act and CSR Policy. Information required to be provided in the format prescribed in the Companies (Corporate Social Responsibility Policy) Rules, 2014 is set out in **Annexure - IV**

NOMINATION AND REMUNERATION POLICY

The Nomination and Remuneration Policy recommended by the Nomination and Remuneration Committee is duly approved by the Board of directors of the Company and is annexed to this report as **Annexure V**

The Company doesn't pay remuneration to Non-Executive Directors except for the sitting fees being paid to the Non-Executive Independent Directors. The sitting fees has been paid within the limit prescribed under the Companies Act, 2013 disclosed in the Corporate Governance Report.

SECRETARIAL AUDITOR

Pursuant to Section 204 of the Companies Act 2013 the Board has appointed M/s. Akhil Rohatgi & Company, Company Secretary in Practice, New Delhi, as its Secretarial Auditor to conduct the Secretarial Auditor of the Company for the financial year 2016-17. There are no qualifications, reservations or adverse remarks made by the Secretarial Auditor in his Report.

The Secretarial Audit Report in the form MR – 3 for the financial year ended March 31, 2017 is annexed to this report as **Annexure VI**

CONCLUSION

Your Company acknowledges the support and understanding extended by Container Corporation of India Limited, Bankers and Auditors of the Company.

For and on behalf of the Board of Directors

Place: New Delhi Date: 27.07.2017

Sd/-(V. Kalyana Rama) Chairman

Form No. MGT-9 EXTRACT OF ANNUAL RETURN

As on the financial year ended on 31st March, 2017

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

I. REGISTRATION AND OTHER DETAILS:

| CIN | U62200DL2012GOI239207 |
|--|---|
| Registration Date | 24 th July, 2012 |
| Name of the Company | CONCOR AIR LIMITED |
| Category / Sub-Category of the Company | Government Company, Limited by Shares |
| Address of the Registered office and | CONCOR Bhawan, C-3 Mathura Road, New Delhi - 110076 |
| contact details | Tel. No. 011-41673093 |
| | Fax. No. 011-41673112 |
| | Email: finance@concorair.in |
| | |
| Whether Listed Company | No |
| Name, Address and Contact details of Registrar and Transfer Agent, if any | NA |
| L | I . |

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company are given below:

| SI. No. | Name and Description of main products / services | NIC Code of the Product/ service | % to total turnover of the company |
|------------|--|-------------------------------------|------------------------------------|
| 1 | CARGO HANDLING | 52243 | 100 |

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

| S. No. | Name and Address | CIN/GLN | Holding/ Subsidiary / Associate | % of shares held | Applicable Section |
|-----------|--|-----------------------|---------------------------------------|------------------------|-----------------------|
| | Container Corporation of India Limited | L63011DL1988GOI030915 | Holding | 100% | 2(87) |

IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

i) Category-wise Share Holding

| Category of Shareholders | No. of Shares held at the beginning of the year (As on 01.04.2016) No. of Shares held at the end the year (As on 31.03.202 | | | | | | %Change during the year | | |
|--|---|--------------|--------------|-------------------------|-------|--------------|-------------------------------|-------------------------|-----|
| | Demat | Physica | Total | % of Total shares | Demat | Physical | Total | % of Total shares | |
| A. Promoters | | | | | | | | | |
| (1) Indian | | | | | | | | | |
| a) Individual/HUF | | | | | NIL | | | | |
| b) Central Govt. | | | | | | | | | |
| c) State Govt (s) | | | I | | | | | | |
| d) Bodies Corp. | | 366500 00 | 366500 00 | 100 | | 36650 000 | 36650 000 | 100 | Nil |
| e) Banks / FI | | | | | NIL | | | | |
| f) Any Others | 1 | | | | | | | | |
| Sub-total (A) (1):- | | | 366500 00 | 100 | | 36650 000 | 36650 000 | 100 | Nil |
| (2) Foreign | | | | | | | | | |
| a) NRIs - Individuals |] | | | | | | | | |
| b) Other – Individuals |] | | | | | | | | |
| c) Bodies Corp. | | | | | NIL | | | | |
| d) Banks / FI | | | | | | | | | |
| e) Any Others | | | | | | | | | |
| Sub-Total (A) (2);- | | | | | | | | | |
| Total shareholding of Promoter (A)=(A)(1)+(A)(2) | | | 366500 00 | 100 | | 36650 000 | 36650 000 | 100 | Nil |
| B. Public Shareholding | | | | | | | | | |
| 1. Institutions | | | | | | | | | |
| a) Mutual Funds | | | | | | | | | |
| b) Banks / FI | | | | | | | | | |
| c) Central Govt | | | | | | | | | |
| d) State Govt(s) | | | | | NIL | | | | |
| e) Venture Capital Funds | | | | | | | | | |
| f) Insurance Companies | | | | | | | | | |
| g) FIIs | | | | | | | | | |
| h) Foreign Venture Capital | | | | | | | | | |
| i) Others | | | | | | | | | |
| Sub-total (B) (1):- | | | | | | | | | |
| 2. Non Institutions | | | | | | | | | |
| a) Bodies Corp. | 1 | | | | | | | | |
| i) Indian | 1 | | | | | | | | |
| ii) Overseas | - | | | | | | | | |
| b) Individuals i) Individual shareholders holding | - | | | | NIL | | | | |
| nominal share capital upto Rs. 1 lakh ii) Individual shareholders holding nominal share capital in excess of | | | | | | | | | |
| Rs 1 lakh | - | | | | | | | | |
| c) Others (specify) Sub-total (B)(2):- | - | | | | NIL | | | | |
| Total Public Shareholding | - | | | | | | | | |
| (B)=(B)(1)+(B)(2) | | | | | NIL | | | | |
| C. Shares held by Custodian for GDRs & ADRs | | | | | NIL | | | | |
| Grand Total (A+B+C) | | 36650 000 | 366500 00 | 100 | | 36650 000 | 36650 000 | 100 | Nil |

ii. Shareholding of Promoters

| | Shareholder's Name | Shareholding at the beginning of the year (As on 01.04.2016) | | | Shareh of the year | | | |
|---|--|--|---|---|--------------------|--|---|----------|
| | | No. of Shares | % of total Shares of the company | % of Shares Pledged/ encumbered to total shares | Shares | % of total Shares of the company | % of Shares Pledged/ encumbered to total shares | in share |
| 1 | Container Corporation of India Limited | 3,66,50,000 | 100% | 0.00 | 3,66,50,000 | 100% | 0.00 | 0.00. |
| | Total | 36650000 | 100% | 0.00 | 36650000 | 100% | 0.00 | 0.00. |

iii. Change in Promoters' Shareholding (please specify, if there is no change)

| Sr. No. | Particulars | Shareholding at the year (As on 01.04.20 | the beginning of | Cumulative Shareholding during the year (As on 31.03.2017) | | | |
|------------|--|--|------------------|--|----------------------------------|--|--|
| | | No. of Shares % of total Shares of the Company | | No. of Shares | % of total shares of the Company | | |
| 1. | At the beginning of the year | 3,66,50,000 | 100% | 3,66,50,000 | 100% | | |
| 2. | Date wise Increase/Decrease in Promoters Shareholding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer/bonus/sweat equity etc): | No change during the year | | | | | |
| 3. | At the end of the year | 3,66,50,000 | 100% | 3,66,50,000 | 100% | | |

iv. Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs)

| SI. No. | Name | Shareholding | | Date | Increase/ Decrease in shareholding | Reason | sharehold | ulative ling during |
|------------|------|---|--|------|--|--------|-------------------------------------|---|
| | | | | | Shareholding | | the year (01.04.2016 to 31.03.2017) | |
| | | No. of shares at the beginning of the year (01.04.2016)/ end of the year (31.03.2017) | | | | | No. of shares | % of total shares of the company |
| | | | | N.A | ١. | | | |

v. Shareholding of Directors and Key Managerial Personnel

| SI. No. | Name | Shareholding | | Date | Increase/ Decrease in shareholdin g | | sharehold the year (0 | llative ing during 1.04.2016 to .2017) |
|------------|------|---|-----------|------|--|--|--------------------------|---|
| | | No. of shares at the beginning of the year (01.04.2016)/ end of the year (31.03.2017) | shares of | | | | No. of shares | % of total shares of the company |
| | N.A. | | | | | | | |

V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment.

| Particulars | Secured Loans excluding deposits | Unsecured Loans | Deposits | Total Indebtedness |
|--|----------------------------------|--------------------|----------|-----------------------|
| Indebtedness at the beginning of the financial year (01.04.2016) | | | | |
| i) Principal Amount | | 125,00,00,000 | | 125,00,00,000 |
| ii) Interest due but not paid | | | | |
| iii) Interest accrued but not due | | | | |
| Total (i+ii+iii) | | 125,00,00,000 | | 125,00,00,000 |
| Change in Indebtedness during the financial year | | | | |
| Addition | | | | |
| Reduction | | | | |
| Net Change | | | | |
| Indebtedness at the end of the financial year (31.03.2017) | | | | |
| i) Principal Amount | | 110,00,00,000 | | 110,00,00,000 |
| ii) Interest due but not paid | | | | |
| iii) Interest accrued but not due | | | | |
| Total (i+ii+iii) | | 110,00,00,000 | | 110,00,00,000 |

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole-time Directors and/or Manager

| SI. No. | Particulars of Remuneration | Name of MD/WTD/ Manager | | | | Total Amount |
|------------|--|-------------------------|---|---|---|-----------------|
| | | - | _ | _ | - | _ |
| 1. | Gross salary (a) Salary as per provisions contained in section 17(1) of the Income-tax Act,1961 | - | _ | _ | - | - |
| | (b) Value of perquisites u/s17(2) Income-tax Act, 1961 | _ | _ | _ | - | _ |
| | (c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961 | - | _ | _ | - | _ |
| 2. | Stock Option | _ | _ | _ | _ | _ |
| 3. | Sweat Equity | _ | _ | - | _ | - |
| 4. | Commission - as % of profit - others, specify | _ | - | _ | - | _ |
| 5. | Others, please specify | _ | _ | _ | _ | _ |
| | Total (A) | | | | | |
| | Ceiling as per the Act* | | | | | |

B. Remuneration to other directors

| SI. No. | Particulars of Remuneration | Name of Directors | | Total Amount |
|------------|--|---|---|-----------------|
| 1. | Independent Directors | Maj. Gen. Raj Krishan Malhotra | Shri Sanjeev Shah | |
| | Fee for attending board/ committee meetings | Rs.20,000/- for each Board & Committee Meetings which was increased to Rs. 40, 000 for Board and Audit and Rs. 30,000 for other Committee meetings w.e.f 16.06.2016 | Rs.20,000/- for each Board & Committee meetings which was increased to Rs. 40, 000 for Board and Audit and Rs. 30,000 for other Committee meetings w.e.f 16.06.2016 | |
| | Commission | _ | _ | _ |
| | Others, please specify | _ | _ | _ |
| | Total (1) | Rs.6,00,000/- | Rs.6,20,000 | Rs.12,20,000 |
| 2. | Other Non-Executive Directors | | | |

| Fee for attending board committee meetings Commission Others, please specify | - | _ | _ |
|--|---------------|---------------|--------------|
| Total (2) | _ | _ | _ |
| Total (B)=(1+2) | Rs.6,00,000/- | Rs.6,20,000/- | Rs.12,20,000 |
| Total Managerial Remuneration | | NA | |
| Overall Ceiling as per the Act | NA | | |

C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD

| SI. No. | Particulars of Remuneration | Key Managerial | Personnel | | Total |
|------------|--|--|---|---|-----------|
| | | Shri Anil Sonawane Chief Executive officer | Shri Jignesh Gaglani Company Secretary | Shri R K Chand Chief Financial Officer | |
| 1. | Gross salary (a) Salary as per provisions contained in section 17(1) of (b) Value of perquisites u/s (c) Profits in lieu of salary under section 17(3) Income–tax Act, 1961 | Deputed on secondment basis by holding Company, CONCOR and Remuneration are being paid by holding company for which reimbursement is made by the Company. Total reimbursement to holding company is disclosed in total amount. | | Deputed on secondment basis by holding company CONCOR and salary and all allowances are paid by holding company for which reimbursement is made by the company. Total reimbursement to holding company is disclosed in total amount | |
| 2. | Stock Option | _ | _ | _ | - |
| 3. | Sweat Equity | _ | _ | _ | _ |
| 4. | Commission – as % of profit – Others, specify | - | _ | - | _ |
| 5. | Others, please specify Total | 10.02 | 1.37 | _ 25.27 Lacs | 36.66 Lac |

VII. PENALTIES / PUNISHMENT / COMPOUNDING OF OFFENCES:

| Туре | Section of the Companies Act | Brief Description | Details of Penalty/ Punishment / Compounding fees imposed | Authority (RD/NCLT/ COURT) | Appeal made, if any (give details) | |
|----------------------|------------------------------|----------------------|--|----------------------------------|------------------------------------|--|
| A. COMPANY | | | | | | |
| Penalty | | | | | | |
| Punishment | | | None | | | |
| Compounding | | | | | | |
| B. DIRECTORS | | | | | | |
| Penalty | | | | | | |
| Punishment | | | None | | | |
| Compounding | 1 | | | | | |
| C. OTHER OFFICERS II | C. OTHER OFFICERS IN DEFAULT | | | | | |
| Penalty | | | | | | |
| Punishment | None | | | | | |
| Compounding | | | | | | |

ANNEXURE - II OF DIRECTORS REPORT

CORPORATE GOVERNANCE REPORT

CONCOR Air Limited (CAL) is a Wholly Owned Subsidiary of Container Corporation of India Ltd. (CONCOR) to carry on mainly the business of Multimodal transport operators.

BOARD OF DIRECTORS

Composition of Board

As on March 31, 2017 the Board consist of 6 Directors including one Non-Executive Chairman, three Non-executive non-independent Directors including one woman director and two Non-executive Independent Directors which are as follows.

| Sr. No. | Names | Category | Designation |
|------------|-------------------------------|----------------------|--------------|
| 1. | Shri V. Kalyana Rama | Non-executive, Non | Chairman and |
| | | independent Director | Director |
| 2. | Dr. P. Alli Rani | Non-executive, Non | Director |
| | | independent Director | |
| 3. | Shri P. K. Agrawal | Non-executive, Non | Director |
| | | independent Director | |
| 4. | Shri Sharat Chandrayan | Non-executive, Non | Director |
| | | independent Director | |
| 5. | Shri Sanjeev Shah | Independent | Director |
| | | Director | |
| 6. | Maj. Gen. (retd.) Raj Krishan | Independent | Director |
| | Malhotra | Director | |

ATTENDANCE OF EACH DIRECTOR AT THE BOARD MEETING AND THE PREVIOUS AGM.

| Name of Director | Status | No.of Board Meeting Held during 2016-17 | respective tenures of | No. Board Meeting Attended | Attendance at last AGM |
|--|----------------------------------|--|--------------------------|-------------------------------------|---------------------------|
| Shri Anil Kumar Gupta* | Chairman &N.E.D (Former) | 6 | 3 | 3 | Yes |
| Shri V. Kalyana Rama** | Chairman &N.E.D. (Present) | 6 | 6 | 6 | Yes |
| Dr. P. Alli Rani | N.E.D | 6 | 6 | 6 | Yes |
| Shri P. K. Agrawal# | N.E.D | 6 | 3 | 3 | NA |
| ShriSharat Chandrayan## | N.E.D | 6 | 4 | 4 | No |
| Shri Sanjeev Shah^ | I.N.E.D | 6 | 6 | 6 | Yes |
| Maj.Gen.(Retd.) RajKrishan Malhotra ^^ | I.N.E.D | 6 | 6 | 6 | No |
| Shri Kamal Jain ^^^ | N.E.D | 6 | 2 | 2 | NA |

N.E.D: Non-Executive Director

I.N.E.D: Independent Non-Executive Director

BOARD MEETINGS HELD DURING THE YEAR 2016 - 17

The Board held 6(Six) meetings during the year. Board met in every calendar quarter and the intervening period between two Board meetings was well within the maximum period of 120 days as prescribed under the Section 173 of Companies Act, 2013 and in Secretarial Standard – 1 on meetings of the Board of Directors. Details of the Board Meeting are as under:

^{*} Ceased w.e.f. 30.09.2016

^{**} Chairman w.e.f 03.10.2016

[#] Appointed w.e.f 06.09.2016

^{##} Appointed w.e.f 04.07.2016

[^]Appointed w.e.f 28.04.2016

^{^^}Appointed w.e.f 28.04.2016 and ceased to be director w.e.f 16.06.2017due to his sudden and untimely demise

^{^^^}Ceased w.e.f. 22.06.2017

| Sr. No. | Dates | Board Strength | No. of Directors Present |
|---------|-------------------|----------------|--------------------------|
| 1. | May 24, 2016 | 6 | 6 |
| 2. | June 16, 2016 | 6 | 6 |
| 3. | July 27, 2016 | 6 | 6 |
| 4. | October 03, 2016 | 6 | 6 |
| 5. | November 10, 2016 | 6 | 6 |
| 6. | February 07, 2017 | 6 | 6 |

OTHER DIRECTORSHIP AND COMMITTEE MEMBERSHIP

The details of Directorship and Committee Membership & Chairmanship held by the Directors as on March 31, 2017 are as follows:

| Name of Directors | No. of directorship (including CAL) | | Committee (Including CAL) | |
|---|-------------------------------------|----------|------------------------------|----------|
| | Member | Chairman | Member | Chairman |
| Shri V. Kalyana Rama | 5 | 4 | - | - |
| Dr. P. Alli Rani | 8 | 3 | 6 | 2 |
| Shri P. K. Agrawal | 5 | - | - | - |
| Shri Sharat Chandrayan | 1 | - | - | - |
| Shri Sanjeev Shah | 5 | - | 1 | 1 |
| Maj.Gen.(Retd.) Raj Krishan Malhotra | 5 | - | 1 | 1 |

RESUME OF DIRECTORS

Brief Resume of Director, nature and expertise and name of the Companies in which person holds directorships and the membership of committees of Board is appended to the Notice calling Annual General Meeting.

AUDIT COMMITTEE

The Audit Committee which acts as a link between the management, external and internal Auditor and the Board of Directors of the Company is responsible for overseeing the Company's financial reporting process and its disclosers by providing directions to audit function and monitoring scope and quality of Internal and Statutory Auditor.

The Audit Committee of the Company is entrusted with the responsibly to supervise the Company's financial reporting process and disclosures. Terms of reference of the Committee are as per the guidelines on Corporate

Governance for Central Public Sector Enterprises (CPSEs) issued by the Department of Public Enterprises and Section 177 of the Companies Act, 2013.

Composition

The constitution of Audit Committee as on March 31, 2017 is as under:

Shri Sanjeev Shah Maj. Gen. (retd.) Raj Krishan Malhotra

Dr. P. Alli Rani, Director

- Chairman (Independent Director)

- Member (Independent Director)

- Member (Director)

The Company Secretary act as a Secretary to the Committee.

The Composition of the Audit Committee meets the requirements of Section 177 of the Companies Act, 2013 and guidelines on Corporate Governance for Central Public Sector Enterprises (CPSEs) issued by the Department of Public Enterprises.

The meetings of the audit committee were held on 18.05.2016, 24.05.2016, 06.06.2016, 16.06.2016, 27.07.2016, 03.10.2016, 10.11.2016, 23.12.2016, 10.01.2017, 07.02.2017 & 07.03.2017.

The role of audit committee is defined in the Companies Act, 2013 and DPE guidelines on Corporate Governance.

MEETING AND ATTENDANCE DURING THE YEAR

During the financial year ended 31st March, 2017, Eleven Meetings of the Committee were held. The attendance of the Committee members at the meeting was as follows:

| Name of Member | Category | No. of meeting held during the year 2016- 17 | No. of Meeting attended |
|---|--|---|-------------------------|
| Shri Sanjeev Shah | Non-Executive - Independent Director | 11 | 11 |
| Maj. Gen. (Retd.) Raj Krishan Malhotra | Non Executive – Independent Director | 11 | 10 |
| Dr. P. Alli Rani | Non Executive Director | 11 | 10 |

NOMINATION AND REMUNERATION COMMITTEE

In Compliance with the provisions of Section 178 of the Companies Act, 2013 and guidelines on Corporate Governance for Central Public Sector Enterprises (CPSEs) issued by the Department of Public Enterprises, "Nomination and Remuneration Committee" has been constituted by the Company.

Ministry of Corporate affairs, through notification dated 05.06.2015, has exempted the Government Companies from applicability of sub-section (2), (3) and (4) of 178 of Companies Act, 2013 except with regards to appointment of senior management and other employees.

As on March 31, 2017, the constitution of Nomination and Remuneration Committee is as under:

Maj. Gen. (Retd.) Raj Krishan Malhotra - Chairman (Independent Director)

Shri Sanjeev S Shah

Shri V. Kalyana Rama

- Member (Independent Director)

- Member (Director)

The meetings of the Nomination and Remuneration committee were held on 16.06.2016 and 27.07.2016 during the year under review

MEETING AND ATTENDANCE DURING THE YEAR

During the financial year ended March 31, 2017, two meetings of the committee were held. The attendance of the committee members at the meeting was as follows:

| Name of the Member | No. of Meetings held | No. of Meeting Attended |
|-----------------------|-------------------------|-------------------------|
| | during the year 2016-17 | |
| Maj. Gen. (Retd.) Raj | 2 | 2 |
| Krishan Malhotra | | |
| Shri Sanjeev Shah | 2 | 2 |
| Shri V. Kalyana Rama | 2 | 2 |

Policy of Nomination and Remuneration Committee is part of this Annual Report.

No remuneration is paid to any director except sitting fees for attending meetings of Board and Committees of Board as per Companies Act, 2013 to independent directors.

Details of payments made towards sitting fees to Independent directors during the financial year 2016-17 are given below:

| Name of the Part-time non- official Director | Sitting fees | | Total |
|---|--------------|------------|------------|
| | Board | Committee | |
| | Meeting | Meeting | |
| Maj. Gen. (Retd.) Raj Krishan | 2,00,000/- | 400,000/- | 600,000/- |
| Malhotra | | | |
| Shri Sanjeev Shah | 200,000/- | 4,20,000/- | 6,20,000/- |

CSR COMMITTEE

In Compliance with the provisions of Section 135 of the Companies Act, 2013 "Corporate Social Responsibility Committee" has been constituted and met on 24.05.2016 during the year.

The constitution of CSR Committee as on March 31, 2017 is as under:

Maj. Gen. (Retd.) Raj Krishan Malhotra - Chairman (Independent Director)

Dr. P. Alli Rani, - Member (Director) Shri Sharat Chandrayan - Member (Director)

The Committee was re-constituted during the year, wherein Shri Sharat Chandrayan was appointed as a member in place of Shri Kamal Jain.

Due to sad demise of Maj. Gen. (Retd.) Raj Krishan Malhotra, Chairman of the Committee, CSR Committee was re-constituted as mentioned hereunder:

Dr. P. Alli Rani, Director - Chairperson (Director)

Shri Sanjeev Shah - Member (Independent Director)

Shri Sharat Chandrayan - Member (Director)

GENERAL BODY MEETINGS

Annual General Meetings:

Location, time and date where the three immediately preceding Annual General Meetings of the Company were held are given below:

| General Meeting and Financial Year | Day & Date | Time | Venue | Special Resolution Passed |
|---|------------------------------------|---------------|--|--|
| 5 th AGM – 2016-17 | Wednesday September 20, 2017 | 12.00 Noon | 1st Floor, Conference Room, CONCOR Bhawan, C-3, Mathura Road, Opp. Apollo Hospital, New Delhi – 110076 | Shifting of Registered office from NCT of Delhi to state of Maharashtra |
| 4 th AGM – 2015-16 | Tuesday, August 09, 2016 | 10.00AM | 1st Floor, Conference Room, CONCOR Bhawan, C-3, Mathura Road, Opp. Apollo Hospital, New Delhi – 110076 | Shifting of Registered office from NCT of Delhi to state of Maharashtra |
| 3 rd AGM – 2014-15 | Monday, August 31, 2015 | 02.30PM | 1st Floor, Conference Room, CONCOR Bhawan, C-3, Mathura Road, Opp. Apollo Hospital, New Delhi – 110076 | |
| 2 nd AGM – 2013-14 | Monday, September 01, 2014 | 04.00PM | 1st Floor, Conference Room, CONCOR Bhawan, C-3, Mathura Road, Opp. Apollo Hospital, New Delhi – 110076 | |

Extra Ordinary General Meetings

No Extraordinary General Meeting was held during the year.

DISCLOSURES

(i) During the year there was no materially significant related party

transections that may have potential conflict with the interest of Company at large. Transections with related parties are disclosed in notes forming

parts of accounts.

(ii) There were no instances of penalties / strictures imposed on the Company

by any statutory authority.

(iii) Compliance with the requirement of these guidelines are detailed in this

report.

(iv) No Expenditure has been debited in the Books of Accounts, which is not

for the purpose of business.

(v) The Company has not incurred any expense which is personal in nature

MEANS OF COMMUNICATION

Financial Results: The financial results for the FY 2016-17 forms part of Annual

Report

Annual Report: Fifth Annual Report containing inter-alia Audited Annual

Accounts, Directors' Report, Auditors' Report and other information is circulated to members and others entitled thereto. Management Discussion & Analysis

report forms a part of the Annual report.

For and on behalf of the Board of Directors

Place: New Delhi

Date: 27.07.2017

Sd/-(V. Kalyana Rama)

Chairman

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ANNEXURE-III OF DIRECOTRS REPORT

MANAGEMENT DISCUSSSION AND ANALYSIS

1. Industry Structure & Developments:

India is emerging as one of the fastest growing air cargo markets across the globe and presents abundant opportunities for industry operators. Industry analysts also predict that India will be among the ten largest international freight markets.

India in particular, undergoing tremendous changes in terms of infrastructure for Air Cargo facilities, arrival of new airlines in the International & Domestic sector and shifting trends towards organized logistics sector. Overall International & Domestic air cargo business has shown a positive change in FY 2016-17 with a growth of approx. 13.8% as compared to previous financial year. With new airlines set to enter the sector, the International & Domestic sector is expected to show growth in the current financial year 2017-18.

2. A SWOT analysis:

Strength: Many new Airlines have started operating at MIAL. Export import clearance has also witnessed drastic improvement resulting in increase in business at MIAL. With the development of facilities at ACC Sahar cargo handling capacity is increased. The biggest strength of business is high frequency of flights connecting all major global airports. Subsequently a large number of International airlines (49 airlines) are operating at Mumbai International airport. Out of this CAL is handling 38 airlines.

Weaknesses: Cargo handling infrastructure requires further improvement. Trade preference for cost over quality is another deterrent for Air Cargo industry.

Opportunities: Rising trend of e-commerce, requiring faster deliveries, arrival of new airlines with greater cargo capacity and competitive pricing. India's top export commodities like pharmaceuticals, gems and jewellery, textiles, automotive components and leather goods are using air freight.

Threats: Improved infrastructure of roads, diversion of cargo to rail and other cost efficient modes. Competition from other players is always an impending threat. In coming future Delhi Mumbai Rail Corridor (DMRC)/ Dedicated Freight Corridor (DFC) may also pose a major threat to airports across Western India.

- **3. Segment-wise or Product-wise Performance:** The Company has performed well in International and Domestic Air Cargo operations and had registered profit in 2016-17.
- **4. Risks & Concerns:** Financial health of Carriers (Airlines), high tariffs at New Cargo terminals are few of the concerns for the Air Cargo business in times to come.
- **5. Internal Control Systems and their Adequacy:** The Company has appointed internal auditors for domestic and international cargo operations.

The financial information in brief is as under:

Rs. (in Crores)

| | 115. (111 010105) |
|---------------------------------------|-------------------|
| UNSECURED LOAN | 110.00 |
| Fixed Assets | 35.81 |
| Terminal Rights -Domestic | 1.57 |
| International | - |
| CWIP | - |
| Inventory | Nil |
| Sundry Debtors (Trade Receivables) | 19.05 |
| Security deposit given to MIAL | 130 |
| Cash & Bank | 30.60 |
| Income | 385.47 |
| Expenses (including finance expenses) | 373.48 |
| Net Profit/(Loss) | 7.83 |

For and on behalf of the Board of Directors

Place: New Delhi Sd/Date: 27.07.2017 (V. Kalyana Rama)
Chairman

ANNEXURE IV TO THE DIRECTORS REPORT

REPORT ON CORPORATE SOCIAL RESPONSIBILITY

1. The Composition of CSR Committee as on March 31, 2017

Maj. Gen. (Retd.) Raj Krishan Malhotra - Chairman

Dr. P. Alli Rani - Member

Shri Sharat Chanrayan – Member

However due to sad demise of Maj. Gen. (Retd.) Raj Krishan Malhotra Chairman of the Committee, CSR Committee re-constituted is as follows:

Dr. P. Alli Rani - Chairperson

Shri Sanjeev Shah - Member

Shri Sharat Chandrryan - Member

2. Average net profit of the Company for last three financial years.

The average net profit of the Company for this purpose for last 3 years was Rs. 17.42 Crores

3. Prescribed CSR Expenditure (two percent of the amount as in item 2 above)

Two percent of the amount as in item 2 above was Rs. 34.84 Lacs

4. Details of CSR Spent during the financial year:-

- (a) Total amount to be spent for the financial year is Rs. 34.84 Lacs
- (b) Amount unspent is Rs. 38.54 Lacs
- (c) Manner in which the amount spent during the financial year is detailed below:

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|-----------|---|---|--|--|--|---|---|
| Sr. No | CSR Projec t or activit y identif ied | Sect or in whic h the Proje ct is cover ed | Project or Programs (1) Local Area or other (2) Specify the State and district where projects or programs was undertaken | Amoun t outlay (budget) project or progra ms wise | Amount spent on the projects or program s: Direct expendit ure on projects | Cumulative expenditur e up to the reporting period. (excluding previous years expenditur e) | Amount spent: Direct or through implem enting agency |
| 1. | NIL | NIL | NIL | NIL | NIL | NIL | NIL |

Company is in process of adopting Corporate Social Responsibility & Sustainability (CSR&S) Policy. On adoption of said Policy by the Board, Company will spent earmarked amount which are unspent in previous years towards CSR Activities in accordance with Section 135 of the Companies Act, rules made thereunder, Scheduled VII of the Act and CSR Policy.

For Concor Air Limited

Sd/- Sd/-

Place New Delhi P. Allli Rani V. Kalyana Rama Date: 27.07.2017 Chairman – CSR Committee Chairman and Director

ANNEXURE V OF DIRECTORS REPORT

POLICY ON NOMINATION & REMUNERATION OF KEY MANAGERIAL PERSONNEL AND SENIOR MANAGEMENT

LEGAL FRAMEWORK

This Policy has been formulated by the Nomination and Remuneration Committee and approved by the Board of Directors of the Company in accordance with the requirement of the provisions of Section 178 of the Companies Act, 2013 read with the Rules made thereunder.

With reference to G.S.R. 463(E) of MCA, exemption notification for the Government Companies vide dated June 5, 2015, Government Companies are exempted from the sub-sections (2),(3) and (4) of Section 178 except with regard to appointment of "Senior Management" and other employees.

This policy is intended to lay down a framework in relation to Nomination and Remuneration of Key Managerial Personnel ("KMP"), Senior Management and other employees.

PURPOSE

This Policy on Nomination and Remuneration (The "Policy") describes the process through which candidates for possible inclusion in the Company's recommended slate of Key Managerial Personnel and senior management (The "Candidates") are selected. This Policy is established and administered by the Nomination and Remuneration Committee (The Committee") of Concor Air Limited.

DEFINITIONS

- 1. "Act" means Companies Act, 2013 & rules made thereunder, including any modifications, clarifications, amendments, circulars or re-enactment thereof.
- 2. "Board of Directors" or "Board" means the Board of Directors of the Company as constituted/re-constituted from time to time.
- 3. "Nomination and Remuneration Committee" means a committee formed pursuant to Section 178 of the Companies Act, 2013 and DPE Guidelines for Central Public Sector Enterprises (CPSEs) constituted or reconstituted by the Board from time to time.

- 4. "Independent Director" means a director who satisfies the criteria for independence as prescribed under Section 149 of the Companies Act, 2013 and DPE Guidelines for Central Public Sector Enterprises (CPSEs).
- 5. "Key Managerial Personnel" in relation to a company, means—
 - (i) the Chief Executive Officer or the Managing Director or the Manager;
 - (ii) the Company Secretary;
 - (iii) the Whole-Time Director;
 - (iv) the Chief Financial Officer; and
 - (v) such other officer as may be prescribed; (Check in the Act)
- 6. "Policy" means this Policy, as may be amended from time to time.
- 7. "Senior Management" means the personnel of the company who are members of its core management team excluding Board of Directors comprising all members of management one level below the executive directors, including the functional heads.
- 8. "The Company" means Concor Air Limited incorporated under Companies Act 1956
- 9. "CONCOR" means Container Corporation of India Limited, a holding Company.

MEMBERSHIP

- i) The Committee shall consist of three or more Non-Executive Directors out of which not less than one half shall be Independent Director.
- ii) A minimum of two (2) Members shall constitute a quorum for the Committee Meeting.
- iii) Term of the Committee shall be continued unless terminated by the Board of Directors.

CHAIRPERSON

- i) The Chairperson of the Committee shall be an Independent Director.
- ii) The Chairperson of the Company (whether executive or non-executive) may be appointed as a Member of the Committee but shall not chair the Committee.

- iii) In the absence of the Chairperson, the Members of the Committee present at the Meeting shall choose one amongst them to act as Chairperson.
- iv) The Chairperson of the Committee could be present at the Annual General Meeting or may nominate some other Member to answer the shareholders' queries.

FREQUENCY OF MEETINGS

The Meeting of the Committee shall be held at such regular intervals as may be required.

ROLE/TERMS OF REFERENCE OF THE COMMITTEE

The role/terms of reference of the Committee include:

The Committee shall identify persons who are qualified and who may be appointed in senior management and also nominated by the CONCOR on secondment basis from time to time, in accordance with the criteria laid down, recommend to the Board their (senior management) appointment and removal.

The Nomination and Remuneration Committee shall recommend to the Board a policy, relating to the remuneration for key managerial personnel and other employees.

Committee shall decide the Annual bonus/Variable pay pool and policy for its distribution across the executives and non-unionized supervisors, within the prescribed limit.

The terms of reference of the Committee will be in accordance with the provisions of the Companies Act, 2013 and the applicable Government Guidelines.

ANNEXURE VI OF DIRECTORS REPORT

Form No. MR-3

SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED 31st March 2017

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To,
The Members,
CONCOR Air Limited,
CONCOR Bhawan, C-3 Mathura Road,
Opposite Apollo Hospital. New Delhi - 110076

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **CONCOR Air Limited** (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the company has, during the audit period covering the financial year ended on 31st March, 2017 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by CONCOR Air Limited for the financial year ended on 31st March, 2017 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made there under;
- (ii) The Securities Contracts (Regulations) Act, 1999 and the rules made there under are not applicable as the shares of Company are not listed with any of the Stock Exchanges
- (iii) The Foreign Exchange Management Act, 1999 and the rules and regulations made there under are not applicable, as the transactions

made by the company during the period under review did not attract the provisions/regulations/rules of the said Act. There was no Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings.

- (iv) The Depositories Act, 1996 and the Regulations and Bye-laws framed there under are not applicable as the shares of Company are not registered with any of the depository mentioned under the said Act.
- (v) The Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') are not applicable as the shares of Company are not listed with any of the Stock Exchanges.
- (vi) Secretarial Standards issued by the Institute of Company Secretaries of India effective from 1st July 2015:
- (vii) Other applicable Laws, rules and Guidelines as mentioned here-inbelow:
 - a. DPE guidelines on Corporate Governance for Central Public Sector Enterprises issued by the 'Department of Public Enterprises', Ministry of Heavy Industries and Public Enterprises, Government of India
 - b. Warehouse Development & Regulation Act,
 - c. The Legal Metrology Act 2009
 - d. Right to Information Act 2005
 - e. Shops and Establishment Act
 - f. Labour Laws as applicable

During the period under review, the Company as per explanations and clarifications given to us and representations made by the Management, has complied with the provisions of the Act, Rules, Regulations, Guidelines, etc. mentioned above.

We further report that the Board is duly constituted except that no executive Director was appointed on the Board of the Company. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice was given to all Directors to schedule the Board Meetings. Agenda and detailed notes on agenda were sent at least seven days in advance. Further, a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision has been carried through in the meetings. It was informed by the management that there was no dissenting member on any of the agenda item put up before the Board for discussion.

We further report that as per the explanations given to us and representations made by the management there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines. During the period under review some of the returns have been filed late with ROC on payment of additional fee.

For Akhil Rohatgi & Co

Date: 27.07.2017 Place: New Delhi

Sd/Akhil Rohatgi
Practicing Company Secretary
FCS No.: 1600
CP No: 2317

To,
The Members,
CONCOR Air Limited,
CONCOR Bhawan, C-3 Mathura Road,
Opposite Apollo Hospital. New Delhi - 110076

- 1. Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in the secretarial records. We believe that the processes and practices, we follow provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company
- 4. Where ever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of the events etc.
- 5. The compliance of the provisions of Corporate and other applicable law, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit Report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the company.

For Akhil Rohatgi & Co

Date: 27.07.2017 Place: New Delhi

Sd/Akhil Rohatgi
Practicing Company Secretary
FCS No.: 1600
CP No: 2317

CERTIFICATE

To the Members of **CONCOR AIR LIMITED**

We have examined the compliance of conditions of Corporate Governance by CONCOR AIR LIMITED (The Company) for the year ended 31st March, 2017 as stipulated in the DPE guidelines on Corporate Governance for Central Public Sector Enterprises issued by the 'Department of Public Enterprises', Ministry of Heavy Industries and Public Enterprises, Government of India.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our knowledge and information and according to the explanations given to us, we certify that the Company has compiled with the conditions of Corporate Governance as stipulated in the above mentioned guidelines on corporate governance issued by the 'Department of Public Enterprises'.

We further state such compliance is neither an assurance as to further viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Akhil Rohatgi & Co

Date: 27.07.2017 Place: New Delhi

Sd/Akhil Rohatgi
Practicing Company Secretary
FCS No.: 1600
CP No: 2317

Addendum to the Directors Report for FY 2016-17

Management Replies to the remark in the Auditors Report on the financial statements for FY 2016-17

Auditors Remarks Auditors report, para (i)

The company records and accounts for the tax deducted at source for IVth Qr. the customers in subsequent financial year as the amounts are not known as on date of Balance Sheet. To the extent of tax deducted at source of the IVth Or. of FY 2016-17 not accounted for, the "Trade Receivables" under the head 'Financial Assets' of Current Assets referred in Note no. 6 stand overstated. The 'Advance tax/TDS (net of provisions) referred in Note no.10 under the head 'Financial Assets' of Current Assets to above said extent stand understated. The company continues to account for the tax deducted at source on above basis. The ultimate outcome of the above estimation cannot be quantified for the current year.

Reply of the Management

There is no impact in the financial statement of the company. However, the assets and liabilities both are set off each other and in subsequent year the same is reconciled.

Auditors report, para (ii)

In Note no. 12 the company has accounted Employees Benefit Expenses. Terminal benefits like contribution to provident fund, ESI, gratuity, pension etc. have not been accounted for. The company has disclosed its practice in Note no. 24 and also the estimated liability of terminal benefits up to FY 2016-17 in Note 27 Contingent liabilities. It has been further explained that the holding company accounts for terminal benefits of employees working on secondment basis which shall be reimbursed to the parent company on Above repatriation. said policy company does not comply Accounting Standard (AS) 15.

The company has disclosed the estimated amount of Rs 1.97 Cr as terminal benefit of employees of CONCOR AIR in the Contingent Liability and it was agreed and approved in the Board that the entire payment will be reimbursed to CONCOR while employee repatriated from CONCOR AIR.

Further, MIAL has passed on the debit for the entire expenses of the staff deputed from MIAL along with terminal benefits.

Auditors report, para (iii)

Board of directors of the company in its meeting on 10.11.2016 ratified the time overrun and cost overrun of 1.31 crores (from 27.70 crores to 29.01 crores) for Capital work in progress relating to Santa Cruz Terminal. The Board of Directors belatedly approved the cost overrun from original value Rs.20.49 crores to 27.70 crores. The time overrun is more than 27 months as well as cost overrun is 41.65% far in excess of permissible 25%. The management has informed to have recovered liquidated damages @ 0.60% on the cost overrun above 25%. In view of our technical limitations, we are unable to quantify the financial implications, if any, for above reasons. Α technically qualified independent agency be appointed to inquire into all of the aspects including probable loss/leakage of revenue.

M/s Hirani enterprises was the contractor appointed by CONCOR through open tendering process and M/s RITES was the Independent competent External Consultant /Agency appointed to look after the projects and provide required advice and instruction to operate and complete the project. The deviation and changes are compiled and approved by the Independent agency i.e. M/s RITES Ltd. The same is also double checked by the engineers in charge of CONCOR before payment. In the instant case, all the variation are checked and confirmed by M/s RITES. Further, in case of variation beyond 25%, the same would attract a negotiation on the increased quantity. In this specific case company had deducted an amount of Rs.1.27 Lakh from M/s Hirani for the quantities beyond 25% (@) 0.60% negotiated by nominated committee) Further:-

- 1. BOD vide meeting dated 10/11/2016 had approved the cost overrun from Rs 27.70 Cr to Rs 29.01 Cr, based on report from Independent external Agency M/s RITES Ltd.
- 2. Cost and time over run from Rs 20.49 Cr to Rs 27.70 Cr was in fact recommended by Audit Committee vide meeting dated 24/05/2016 to BOD based on the Report of Independent External agency M/s RITES Ltd. The same was discussed in the board meeting dated 24/05/2016 and agreed to by the board. However, recording of this was omitted from the board minutes. The same is ratified in the BOD Dated 12-05-2017.

Emphasis of matters, para (i)

The outstanding of M/S Mumbai International Airport Pvt. Ltd. (MIAL) in books of accounts of the company as at 31.03.2017 is Rs.11,54,12,008.72/-M/s. MIAL has in its balance

The reasons for differences between the MIAL figures and CAL figures are mainly on account of following:-

1) Making provision of expense by CAL as per concession agreement, for which MIAL

confirmation letter (confirmed by the company) shown Rs. 13,62,22,155/-. Thus, there is a difference of Rs.208,10,146.28/- being the amount short recorded by the company. The company has informed in process of reconciliation and has undertaken that it has no impact on profits for the year under review. Our opinion, however, is not qualified in respect of this matter.

had neither shown in their outstanding statement nor raised any bill in past.

- 2) MIAL has not included the liabilities of Mar-17 in the outstanding balance given by them.
- 3) The amount mentioned in the statement of MIAL (Rs. 13.62 crore) is inclusive of service tax.

The balance of MIAL in the books of CAL is Rs. 11.54 crore (excluding service tax) as against their confirmation letter of Rs. 13.62 crore (inclusive of service tax).

Further, the confirmation letter was sent to MIAL after receipt of the detailed working of Rs. 13.62 crore.

Emphasis of matters, para (ii)

The company has earned Net Profit for the financial years 2013-14, 2014-15, 2015-16 and 2016-17. The company has not spent the prescribed amount towards Corporate Social Responsibility required under section 135 of the Companies Act, 2013. Our Opinion, however, is not qualified in respect of the matters stated above.

Reconstitution of CSR committee has been done in the BOD dated 27-Jul-2017. Further, during CSR committee meeting dated 27-Jul-2017, the CSR policy of CONCOR Air Ltd. was recommended and approved by BOD dated 27-Jul-2017. CAL is now therefore in position to spend towards CSR based on approved CSR policy. Company would do best efforts to spent during FY 2017-18.

Emphasis of matters, para (iii)

The company in case of M/s Nutun Terpoline has renewed the contract during the year without following the prescribed procedure of open tendering. The amount paid during the year is Rs.2,62,94,572/-. The matter is also under investigation by CBI.

The contract of M/s Nutan Tarpaulin is for erection and maintenance temporary sheds on rental basis for storage of import and export air cargo. The contract was novated to CAL by MIAL. It was understood from MIAL (through series of mail communication), there are very few vendors available in the business in Mumbai to provide such a huge covering without damaging the high value and sensitive cargo. The Vendor i.e. Nutan Tarpaulin also agreed to work on the same rates and terms and condition as it was a contract based on rental and considering

the inflation and rising cost of expenditure, the contract was extended to same vendor in the same (three year old) rate with the approval of competent authority. CAL has saved the rate hike for three years by giving the contract on the same rate.

Further, As far as payment against bill is concern, it is processed only after due verification and certification from MIAL's Engineering & Maintenance (E&M) department whose staff are on deputation to CAL as per concession agreement. The work under this work order is regularly supervised and checked by the E&M department.

Other Matters

We further draw attention to fact that the common facility of International Cargo Complex facility is also used by other custodian and concessionaires. As per concessionaire agreement the company is incurring all expenses for said common facilities, although all revenue from other custodian(s) and concessionaires accrues to "Mumbai International Airport Private Limited."

We observe that the company needs to recover appropriate amount of said expenditure attributable to other custodians from MIAL. In absence of such identification and apportionment of common expenses, the expenses incurred involve an excessive charge recovered by MIAL from the company. Our Opinion, however, is not qualified in respect of this matter.

This is as per concession agreement entered between MIAL and CONCOR Air Ltd. for operation and Management of international cargo facility. CONCOR Air Limited Statement of Balance sheet As at March 31, 2017

(All amounts are in Rupees unless otherwise stated)

| Particulars | Note No. | As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
|---|---|-------------------------|------------------------------|------------------------------|
| ASSETS | *************************************** | | | |
| (1) Non-current assets | | | | |
| (a) Property, plant and equipment | 2 | ~358,085,392 | 1,486,664 | 1,716,928 |
| (b) Capital work in progress | 2 | | 325,120,233 | 137,072,385 |
| (c) Intangible assets | 2.1 | 15,800,704 | 25,612,910 | 33,346,957 |
| (d) Deferred tax assets (Net) | 3 | e15,755,374 | 18,321,569 | 14,023,214 |
| (e) Financial Assets | | ,, | ,, | , |
| (i) Other financial assets | 4 | 21,813,909 | 1,113,191,277 | 1,000,214,103 |
| (f) Other non-current assets | 5 | 23,643,577 | 166,693,535 | 282,140,210 |
| Total non-current assets | • | 435,098,956 | 1,650,426,188 | 1,468,513,797 |
| (2) Current assets | | | | |
| (a) Financial Assets | | | | |
| (i) Trade receivables | 6 | 190,479,062 | 128,817,750 | 84,385,580 |
| (ii) Cash and cash equivalents | 7 | 81,902,179 | 60,471,971 | 370,379,204 |
| (iii) Other bank balances | 8 | 224,102,897 | 405,176,561 | 109,280,389 |
| (iv) Other financial assets | 9 | 1,238,653,247 | 7,406,477 | 8,244,354 |
| (b) Current tax assets (net) | 10 | 53,114,356 | 55,438,589 | 57,188,638 |
| (c) Other current assets | 11 | 37,809,397 | 7,476,265 | 16,622,534 |
| Total current assets | ** | | 664,787,613 | 646,100,695 |
| Total assets | | 2,261,160,094 | 2,315,213,801 | 2,114,614,492 |
| EQUITY AND LIABILITIES | | | | |
| Equity | | | | |
| (a) Equity Share capital | 12 | <366,500,000 | 366,500,000 | 366,500,000 |
| (b) Other Equity | 13 | 278,220,374 | 230,746,212 | 103,426,468 |
| Total equity | | 644,720,374 | 597,246,212 | 469,926,468 |
| Liabilities | | | | |
| 1) Non-current liabilities | | | | |
| (a) Financial Liabilities | | | | |
| (i) Borrowings | 14 | * | 1,250,000,000 | 1,250,000,000 |
| (ii) Other financial liabilities | 15 | 25,000 | 24,680,818 | |
| Total non-current liabilities | | 25,000 | 1,274,680,818 | 15,499,784 1,265,499,784 |
| 2) Current liabilities | | | | |
| (a) Financial Liabilities | | | | |
| (i) Trade payables | 16 | 157,139,126 | 60,558,515 | 2 (40 222 |
| (ii) Other financial liabilities | 17 | 1,404,212,394 | 293,011,433 | 3,618,222 |
| (b) Other current liabilities | 18 | 55,063,200 | • • | 298,002,275 |
| Total non-current liabilities | *** | 1,616,414,720 | 89,716,823 | 77,567,743 |
| Total liabilities | | 1,616,439,720 | 443,286,771 1,717,967,589 | 379,188,240 1,644,688,024 |
| Total equity and liabilities | | 2,261,160,094 | 2,315,213,801 | 2,114,614,492 |
| The accompanying notes are an integral part of these financial statements | 1 to 36 | | | 7,7,132 |

This is the Balance Sheet referred to in our report of even date

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For and on behalf of CONCOR All Limited

For Sanjeev Saxena & Co. Chartered Accountants

Firm Registration No.: 005041N

Sanjeer Saxena Partner M. No. 084091

Date: ₹₹ \ 5 \ 2 @ | 7 Place: New Delhi (Dr. P. Alii Rani) Director

(Deepak Kapoor) Chief Executive Officer (V. Kalyana Rama)

Chairman

Office

(R.K. Chand) Chief Finance Officer

CONCOR Air Limited Statement of Profit and Loss For the year ended March 31, 2017 (All amounts are in Rupees unless otherwise stated)

| | | | | NAME OF THE OWNER OWNER OF THE OWNER OW |
|------|---|----------|--------------------------------------|--|
| | Particulars | Note No. | For the year ended March 31, 2017 | For the year ended March 31, 2016 |
| ı | Revenue from operations | 19 | 36851,80,669 | 33989,16,121 |
| il | Other Income | 20 | 1695,58,171 | 1477,95,597 |
| 111 | | 20 | | *************************************** |
| | Total income (i + ii) | | 38547,38,840 | 35467,11,718 |
| IV | EXPENSES (a) Torreland and other condenses | 21 | 20407 52 670 | 27662,53,826 |
| | (a) Terminal and other service charges (b) Finance cost | 21 | 30487,53,679 | |
| | V. 7 | 22 23 | 1064,27,330 | 1163,75,000 |
| | • | == | 500,28,485 | 125,80,855 |
| | (d) Other expenses | 24 | 5296,40,293 | 4230,71,421 |
| | Total Expenses | | 37348,49,787 | 33182,81,102 |
| ٧ | Profit/(loss) before tax (III - IV) | | 1198,89,053 | 2284,30,616 |
| VI | Tax Expense | 25 | | |
| | (a) Current tax | | 389,70,851 | 833,53,623 |
| | (b) Deferred tax | | 25,66,195 | (42,98,356) |
| | Total tax expense | | 415,37,046 | 790,55,267 |
| VII | Profit/(loss) after tax (V - VI) | | 783,52,007 | 1493,75,349 |
| VIII | Other comprehensive income | | • | • |
| ΙX | Total comprehensive income for the period (VII + VIII) | | 783,52,007 | 1493,75,349 |
| | • | | | |
| Х | Earnings per equity share : | | | |
| | (a) Basic | | 2.14 | 4.08 |
| | (b) Diluted | | 2.14 | 4.08 |

The accompanying notes are an integral part of these financial statements This is the statement of profit and loss referred to in our report of even date

Chartered

Accountants

FRN

05041N

1-36

For and on behalf of CONCOR Air Limited

For Sanjeev Saxena & Co. **Chartered Accountants**

Firm Registration No.: 005041N

Sanjeev Saxena

Partner M. No. 084091

Date: 12/5/2017 Place: New Delhi

Director

(Dr. P. Alli Rani)

(Deepak Kapoor)

Chief Executive Officer

Chief Finance Officer

(V. Kalyana Rama) Chairman

| | Particulars | Notes No. | For the year ended March 31, 2017 | For the year ended March 31, 2016 |
|----|---|-----------|--------------------------------------|--------------------------------------|
| A. | Cash flow from Operating Activities: | | | |
| | Net profit after tax | | 783,52,007 | 1493,75,349 |
| | Adjustments for: | | MD0 20 400 | 400000 |
| | Depreciation and amortisation | | 500,28,485 | 125,80,855 |
| | Finance costs | | 1064,27,330 | 1163,75,000 |
| | Interest Income | | (1396,12,003) | (1408,37,484 |
| | Amortisation expense on SD given for concession agreement Provisions no longer required written back | | 1151,31,247 (245,32,977) | 1154,46,674 (62,63,853 |
| | Operating Profit before Working Capital changes | | 1857,94,089 | 2466,76,54 |
| | Adjustments for changes in Working Capital: | | 2001/01/000 | |
| | - Increase/(decrease) In trade payables | | (70.001) | 624 47 20 |
| | - Increase/(decrease) other financial liabilities | | (76,231) | 624,47,30 |
| | Increase/(decrease) in other current liabilities | | 11986,42,522 | 41,90,192 |
| | | | (346,53,623) | 121,49,080 |
| | - (Increase)/decrease in trade receivables | | (616,61,312) | (444,32,170 |
| | - (Increase)/decrease in other current financial assets | | (12312,46,770) | 8,37,87 |
| | - (Increase)/decrease in other current assets | | (303,33,132) | 91,46,269 |
| | - Increase/(decrease) other non current financial Assets | | 9762,46,121 | (2284,23,848 |
| | - (Increase)/decrease in other non current assets | | 1456,16,153 | 1111,48,32 |
| | Cash generated from Operating Activities | | 11483,27,817 | 1737,39,569 |
| | - Income taxes paid/(refunded) | | 23,24,234 | 17,50,049 |
| | Net Cash from Operating Activities | | 11506,52,051 | 1754,89,618 |
| 3. | Cash flow from Investing Activities: | | (400 00 000) | 404000 |
| | Purchase of fixed assets | | (626,02,335) | (1919,07,554 |
| | Interest earned on Short Term Bank Deposits | | 142,34,983 | 278,60,31 |
| | Interest income on security deposit given | | 1253,77,020 | 1129,77,17 |
| | Net Cash from Investing Activities | | 770,09,668 | (510,70,070 |
| | Cash flow from Financing Activities: | | (1004.27.220) | (1162 75 00) |
| | Interest paid on loan from CONCOR | | (1064,27,330) | (1163,75,000 |
| | Repayment of loan taken from CONCOR | | (12500,00,000) | |
| | Dividend paid | | (256,55,000) | (183,25,000 |
| | Dividend tax paid | | (52,22,845) | (37,30,604 |
| | Net Cash from Financing Activities | | (13873,05,175) | (1384,30,604 |
| | Net increase/(Decrease) in cash & cash equivalents | | (1596,43,456) | (140,11,056 |
| | Cash and cash equivalents as at 1st April (Opening Balance) | 7-8 | 4656,48,532 | 4796,59,589 |
| | Cash and cash equivalents as at 31st March (Closing Balance) | 7-8 | 3060,05,076 | 4656,48,532 |
| | Cash and cash equivalents comprise: | | | |
| | Cash in hand | 7 | 1,40,537 | 35,783 |
| | Balance with banks | 7 | 665,97,240 | 457,91,24: |
| | Deposits having original maturity less than 3 months | 7 | 151,64,402 | 146,44,94 |
| | Other bank balances | 8 | , , | , ., |
| | Deposits having original maturity more than 3 months but less than | | | |
| | 1 year | | 2241,02,897 ' | 4051,76,56 |
| | • | | 3060,05,076 | 4656,48,53 |

1 There are no non-cash transactions entered by the company.

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The accompanying notes are an integral part of these financial statements

As per our report of even date

For Sanjeev Saxena & Co. **Chartered Accountants**

Firm Registration No.: 005041N

Sanjeev Saxena Partner

M. No. 084091

Date: | 2/5 / 201 Place: New Delhi

1 to 36

For and on behalf of CONCOR Air Limited

(Dr. P. Alli Rani) Director

(V. Kalyana Rama)

Chairman

(Deepak Kapoor) Chief Executive Officer Chief Finance Officer

(R.K. Chand)

Concor Air Limited Notes forming part of the financial statements As at March 31, 2017 (All amounts are in Rupees unless otherwise stated)

a. Equity Share Capital

| | Number of Shares | Equity share capital |
|--|------------------|----------------------|
| issued and paid up capital at April 1, 2015 Changes in equity share capital during the year | 366,50,000.00 | 3665,00,000.00 |
| Balance at March 31, 2016 Changes in equity share capital during the year | 366,50,000.00 | 3665,00,000,00 |
| Balance at March 31, 2017 | 366,50,000.00 | 3665,00,000.00 |

| Particulars | Note No. | Retained earnings | Total |
|---|-------------|-------------------|--------------|
| Balance at April 1, 2015 (as previously reported) | | 1149,65,335 | 1149,65,335 |
| Changes on account of first time adoption of Ind AS | 29 | (115,38,867) | (115,38,867) |
| Restated balance at the beginning of the reporting period | | 1034,26,468 | 1034,26,468 |
| Balance at April 1, 2015 | | 1034,26,468 | 1034,26,468 |
| Profit for the period | | 1493,75,349 | 1493,75,349 |
| Payment of dividends | | 183,25,000 | 183,25,000 |
| Payment of dividend tax | | 37,30,604 | 37,30,604 |
| Balance at March 31, 2016 | | 2307,46,213 | 2307,46,213 |
| Profit for the period | | 783,52,007 | 783,52,007 |
| Payment of dividends | | 256,55,000 | 256,55,000 |
| Payment of dividend tax | | 52,22,845 | 52,22,845 |
| Balance at March 31, 2017 | | 2782,20,375 | 2782,20,375 |

The accompanying notes are an integral part of these financial statements As per our report of even date

> Chartered Accountants FRN

05041N

1 to 36

For Sanjeev Saxena & Co.

Chartered Accountants

Firm Registration No.: 005041N

Sanjeov Sakena Partner

M. No. 084091

Date: |2 |5 |201
Place: New Delhi

For and on behalf of CONCOR Air Limited

(Dr. P. Alli Rani)

Director

(V. Kalyana Rama)

Chairman

(Deepak Kapoor)

Chief Executive Officer

Chief Finance Officer

CONCOR AIR LTD NEW DELHI

NOTE No. - 1

COMPANY OVERVIEW

CONCOR Air Limited ('the Company') is a wholly owned subsidiary of Container Corporation of India, a Navratna Public Sector Undertaking under the Ministry of Railways. It was incorporated on July 24, 2012 under the Companies Act, with the registration number U62200DL2012GOI239207. The Company is in the business of Constructing, Developing, Operating and Maintaining the Air Cargo Terminal at Santa Cruz Airport, Mumbai.

APPLICATION OF NEW AND REVISED IND AS

At the date of preparation of these financial statements, there were some amendments issued to the existing Ind ASs, after the initial notification issued by the MCA. The amendments and the impact of such amendments on the Company has been summarised as follows:

Recent accounting amendments:

Standards issued but not yet effective

The Ministry of Corporate Affairs has notified Companies (Indian Accounting Standards) (Amendments) Rules, 2017, which are effective from April 1, 2017. These rules bring in amendments to Ind AS 7, 'Statement of cash flows' and Ind AS 102, 'Share-based payment'.

Amendment to Ind AS 7:

The amendment to Ind AS 7 requires the entities to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes. Liabilities arising from financing activities are liabilities for which cash flows were, or future cash flows will be, classified in the statement of cash flows as cash flows from financing activities. In addition, the disclosure requirement in paragraph 44A also applies to changes in financial assets (for example, assets that hedge liabilities arising from financing activities) if cash flows from those financial assets were, or future cash flows will be, included in cash flows from financing activities. One way to fulfil the requirement is by providing a reconciliation between the opening and closing balances in the balance sheet for liabilities arising from financing activities. Where an entity discloses such a reconciliation, it shall provide sufficient information to enable users of the financial statements to link items included in the reconciliation to the balance sheet and the statement of cash flows.

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The Company is evaluating the requirements of the amendment and the effect on the financial statements is being evaluated.

Amendment to Ind AS 2:

The amendment to Ind AS 2 is regarding the classification and measurement of share-based payment transactions. However Company does not have any share-based payments and accordingly this amendment is not applicable to the company.

SIGNIFICANT ACCOUNTING POLICIES

1. Statement of compliance

The financial statements have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 ('the Act') read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016. Up to the year ended March 31, 2016, the Company prepared its financial statements in accordance with the requirements of the Accounting Principles generally accepted in India as prescribed under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 (IGAAP), which was the previous GAAP. These are the Company's first Ind AS financial statements. The date of transition to Ind AS is April 1, 2015.

2. Basis of preparation and presentation

The financial statements have been prepared with Indian Accounting Standards (Ind AS) under the historical cost convention on accrual basis as explained in the accounting policies below.

3. Property, plant and equipment

(i) Property, plant and equipment is stated at cost, less accumulated depreciation and accumulated impairment losses. The initial cost of an asset comprises its purchase price or construction cost, any costs directly attributable to bringing the asset into the location and condition necessary for it to be capable of operating in the manner intended by management, the initial estimate of any decommissioning obligation, if any, and, for assets that necessarily take a substantial period of time to get ready for their intended use, finance costs. Cost includes net of interest on capital advances and duty credits and is inclusive of freight, duties, taxes and other incidental expenses. In respect of assets due for capitalization, where final bills/claims are to be received/passed, the capitalization is based on the engineering estimates. Final adjustments, for costs and depreciation are made retrospectively in the year of ascertainment of actual cost and finalisation of claim. Items such as spare parts, stand-by equipment and servicing equipment (if any), are recognized in accordance with this Ind AS 16 when they meet the definition of property, plant and equipment.

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- (ii) Capital work in progress includes the cost of fixed assets that are not yet ready for their intended use. The cost is measured similar to cost of property, plant and equipment.
- (iii) **Depreciation:** Property, plant and equipment are depreciated over its useful life and in the manner prescribed in Schedule II to the Companies Act 2013. Assets constructed on leasehold land, other than perpetual leases, and assets classified as finance leases are deprecated over the period of lease or useful life of such assets, as prescribed under Schedule II of Companies Act 2013, whichever is less.

The estimated useful life and deprecation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

4. Intangible assets:

Computer Software:

Expenditure on computer software, which is not an integral part of hardware, is capitalized as an intangible asset. The cost of software includes license fee and implementation cost and is capitalized in the year of its implementation. Software is amortized over five years being management's estimate of life of assets over which economic benefits will be derived.

The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

Terminal Rights

Chartered Accountants FRN Expenditure on acquisition of right to construct, operate, maintain and develop an air cargo terminal incurred by way of stamp duty, registration fees, project bidding cost etc. is capitalized as an intangible asset. It is amortized over the contractual remaining period from the date of handing over the facilities.

5. Impairment of Non-financial Assets:

At the end of each reporting period, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of

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the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognized immediately in profit or loss.

6. Employee Benefits and Contractual Manpower cost:

The Company's predominant manpower cost includes cost of staff deputed by Container Corporation of India – the holding company (CONCOR) and Mumbai International Airport Private Limited (MIAL). These cost are recognized as other expenses based on the contractual arrangements with CONCOR and MIAL. The company has limited employee's whose costs including short-term employee benefits, long-term employee benefits, defined contribution plans such as provident fund and family pension fund are recognized as employee benefit expenses.

7. Foreign Currency Transactions:

- (i) Transactions denominated in foreign currencies are recorded at the exchange rate prevailing on the date of transaction.
- (ii) Foreign currency monetary items denominated in foreign currencies are translated at the exchange rate prevailing at the end of financial year.
- (iii) Gains or losses due to foreign exchange fluctuations are recognized in the Statement of Profit & Loss.

8. Revenue recognition:

The company is engaged in providing logistic support to its customers which includes service related to Air Cargo Handling, Screening (X-ray) and Storage & Warehousing etc. Revenue from Air Cargo Handling and Screening (X-ray) services are recognized when the services are being rendered, when the amount can be reliably measured and when it is probable that future economic benefits will accrue to the Company. Warehousing charges / Demurrage are accounted for on receipt/at the time of release of cargo.

9. Claims/Counter-claims/Penalties/Awards:

"Claims/counter-claims/penalties/awards are accounted for in the year of its settlement".

10. Borrowing costs

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Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to particular ready for their intended use or sale, are added to the cost of those assets, until such

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time as the assets are substantially ready for their intended use or sale. Interest income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

All other borrowing costs are recognized in profit or loss in the period in which they are incurred.

11. Taxes on Income:

Income tax expense represents the sum of the tax currently payable and deferred tax.

<u>Current Tax:</u> The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the statement of profit and loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

<u>Deferred Tax</u>: Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current and deferred tax for the year:

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in

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which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

12. Provisions, Contingent Liabilities & Contingent Assets:

a. Provisions: Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

- b. Onerous contracts: A contract is considered as onerous when the expected economic benefits to be derived by the Company from the contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision for an onerous contract is measured at the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Company recognizes any impairment loss on the assets associated with that contract.
- c. Contingent liabilities: Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non- occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.
- **d. Contingent assets:** Contingent assets are not recognized in the accounts. However they are disclosed (if any), when the possible right to receive exists.

13. Earnings per share (EPS)

Basic earnings per share ('EPS') is computed by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of shares outstanding during the year.

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Diluted EPS is computed using the weighted average number of equity and dilutive equity equivalent shares outstanding during the period except where the result would be anti-dilutive.

14. Cash and Cash Equivalent

In the cash flow statement cash and cash equivalents include cash in hand, demand deposits with banks, other short term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

15. Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

The Company as lessee:

Assets held under finance leases are initially recognised as assets of the Company at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the Company balance sheet as a finance lease obligation.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognised immediately in profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the Company's general policy on borrowing costs. Contingent rentals are recognised as expenses in the periods in which they are incurred.

Rental expense from operating leases is generally recognised on a straight-line basis over the term of the relevant lease. Where the rentals are structured solely to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases, such increases are recognised in the year in which such benefits accrue. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

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The Company as lessor:

Amounts due from lessees under finance leases are recognised as receivables at the amount of the Company's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Company's net investment outstanding in respect of the leases.

Rental income from operating leases is generally recognised on a straight-line basis over the term of the relevant lease. Where the rentals are structured solely to increase in line with expected general inflation to compensate for the Company's expected inflationary cost increases, such increases are recognised in the year in which such benefits accrue. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

16. Financial instruments

Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provisions of the instruments.

Initial recognition and measurement:

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

Subsequent measurement:

The company's financial assets represents assets whose contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding and these assets are held in a business model to hold the financial asset to collect the contractual cash flows at maturity consequentially in accordance with Ind AS 109 these assets are carried at amortized cost using effective interest rate.

The Company's financial liabilities are not held for trading and are also carried at amortized cost using effective interest rate.

De-recognition:

A financial asset and financial liabilities are de-recognised when they are discharged.

Offsetting of financial instruments:

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognised



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amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

17. Impairment of financial asset

In accordance with Ind-AS 109, the Company applies Expected Credit Loss (ECL) model for measurement and recognition of impairment loss for financial assets.

Trade receivable:

As a practical expedient the Company has adopted 'simplified approach' using the provision matrix method for recognition of expected loss on trade receivables. The provision matrix is based on historical default rate observed over the expected life of the trade receivable and is adjusted for forward-looking estimates. At every reporting date, the historical default rates are updated and changes in the forward-looking estimates are analysed. Further receivables are segmented for this analysis where the credit risk characteristics of the receivables are similar.

Other financial assets:

Impairment loss on other financial assets is recognised based on the difference between the present value of the expected cash flows and carrying value.

18. Key sources of uncertainties

Recoverability of deferred tax assets: The extent to which deferred tax assets can be recognized is based on an assessment of the probability of the Company's future taxable income against which the deferred tax assets can be utilised. Useful life of Property plant and Equipment and Intangible assets: As described at 3 and 4 above, the Company reviews the estimated useful lives of property, plant and equipment and Intangible assets at the end of each reporting period. The estimate of useful life may be different on account of change in business environment and change in technology which could have a material impact on the financial statement.

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Concor Air Limited
Notes forming part of the financial statements
As at March 31, 2017
(All amounts are in Rupees unless otherwise stated)

Note -2
Property, Plant and Equipment

| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
|------------------------|-------------------------|---|------------------------|
| | | *************************************** | April 1, 2013 |
| Warehouse Building | 2863,83,015 | - | _ |
| Plant and Machinery | 311,98,515 | - | _ |
| Air Conditioner | 167,75,547 | 1,84,217 | 2,03,199 |
| Telephone Equipments | 1,68,624 | 3,973 | 4,253 |
| Furniture and Fixtures | 32,19,044 | 4,99,910 | 6,70,970 |
| Office Equipments | 63,68,770 | 12,892 | 14,832 |
| Computer | 139,67,346 | 7,28,357 | 6,90,117 |
| Leasehold Improvement | 4,531 | 57,315 | 1,33,557 |
| Total | 3580,85,392 | 14,86,664 | 17,16,928 |

A. Property, Plant and Equipment

| Particulars | Building | Plant and Machinary | Air conditioner | Telephone Equipments | Furniture and Fixtures | Office Eguipment | Computer | Leasehold Improvement | Total |
|---|-------------|------------------------|-----------------|-------------------------|---------------------------|---------------------|------------|--------------------------|-------------|
| At Cost or deemed cost | | | | | | | | | |
| Balance at April 1, 2015 | - | • | 2,03,199 | 4,253 | 6,70,970 | 14,832 | 6,90,117 | 1,33,557 | 17,16,928 |
| Additions | • | - | · - | - | 12,994 | - | 3,30,350 | • | 3,43,344 |
| Disposals/adjustments | <u>.</u> | - | - | - | - | - | • | | |
| Balance at March 31, 2016 | - | - | 2,03,199 | 4,253 | 6,83,964 | 14,832 | 10,20,467 | 1,33,557 | 20,60,272 |
| Additions | 3176,11,682 | 335,50,393 | 184,27,302 | 1,95,002 | 31,44,651 | 75,41,038 | 163,44,939 | | 3968,15,007 |
| Disposals/adjustments | _ | - | | ** | - | - | • | | |
| Balance at March 31, 2017 | 3176,11,682 | 335,50,393 | 186,30,501 | 1,99,255 | 38,28,615 | 75,55,870 | 173,65,406 | 1,33,557 | 3988,75,279 |
| Accumulated depreciation and impairment | | | | | | | | | |
| Balance at April 1, 2015 | - | - | - | _ | - | - | - | - | - |
| Depreciation charge for the year | - | - | 18,982 | 280 | 1,84,054 | 1,940 | 2,92,110 | 75,242 | 5,73,608 |
| Disposals/adjustments | - | - | - | - | - | _ | - | + | _ |
| Balance at March 31, 2016 | - | - | 18,982 | 280 | 1,84,054 | 1,940 | 2,92,110 | 76,242 | 5,73,608 |
| Depreciation charge for the year | 312,28,667 | 23,51,878 | 18,35,972 | 30,351 | 4,25,517 | 11,85,160 | 31,05,950 | 52,784 | 402,16,279 |
| Disposals/adjustments | | | _ | _ | | - | | | |
| Balance at March 31, 2017 | 312,28,667 | 23,51,878 | 18,54,954 | 30,631 | 6,09,571 | 11,87,100 | 33,98,060 | 1,29,026 | 407,89,887 |

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B. Capital work in progress

| | 1 2 |
|---|--------------|
| Particulars | |
| Capital work in progress | |
| Total | |
| Movement in Capital work in progress (CWIP) | WATER STATES |
| Particulars | |
| Opening balance at the beginning of the year Addition during the year Capitalised during the year - Building - Plant and Machinery - Air conditioner - Office equipment - Others Balance at the end of the year | |

| 1 | |
|----|----|
| 6/ | |
| 17 | 1- |

| AS at | AS at | As at |
|-------------------------------|------------------|----------------|
| March 31, 2017 | March 31, 2016 | April 01, 2015 |
| - | 3251,20,233 | 1370,72,385 |
| | 3251,20,233 | 1370,72,385 |
| As at March 31, | As at March 31, | As at |
| 2017 | 2016 | April 01, 2015 |
| 3251,20,233 | 1370,72,385 | 353,54,131 |
| - | 1880,47,848 | 1017,18,254 |
| | | |
| (2735,85,890) | • | - |
| (2735,85,890) (236,43,369) | - | - |
| | - - | - - |
| (236,43,369) | - - - | - - - |
| (236,43,369) (184,27,302) | - - - - | - - - |

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Note -2.1 Intangible assets

| Particulars | As at | As at | As at |
|---------------------|----------------|----------------|---------------|
| | March 31, 2017 | March 31, 2016 | April 1, 2015 |
| Carrying amount of: | | | - |
| Computer Software | 66,528 | 94,070 | 94,484 |
| Terminal Rights | 157,34,176 | 255,18,840 | 332,52,473 |
| Total | 158,00,704 | 256,12,910 | 333,46,957 |

| Particulars | Computer Software | Terminal Rights | Grand Total |
|---|-------------------|------------------|---------------------|
| At Cost or deemed cost | | | |
| Balance at April 1, 2015 | 94,484 | 332,52,473 | 333,46,957 |
| Additions | | 42,73,200 | 42,73,200 |
| Disposals/adjustments | - | , , , | , . , |
| Balance at March 31, 2016 | 94,484 | 375,25,673 | 376,20,157 |
| Additions | · - | · · · | · · - |
| Disposals/adjustments | - | - | |
| Balance at March 31, 2017 | 94,484 | 375,25,673 | 376,20,157 |
| Accumulated depreciation and impairment | | | |
| Balance at April 1, 2015 | . | * | |
| Depreciation charge for the year | 414 | 120,06,833 | 120,07,247 |
| Disposals/adjustments | <u>.</u> | | , , |
| Balance at March 31, 2016 | 414 | 120,06,833 | 120,07,247 |
| Depreciation charge for the year | 27,542 | 97,84,664 | 98,12,206 |
| Disposals/adjustments | · <u>-</u> | , , N | · · · |
| Balance at March 31, 2017 | 27,956 | 217,91,497 | 218,19,453 |

Note 2.1.1: Terminal Rights as on March 31, 2017 include following expenses:-

| Particulars | Domestic | International | Total 233,49,603 | |
|--|------------|---------------|---------------------|--|
| Stamp duty paid on concession agreement,marol space licence agreement and land licence | 162,57,347 | 70,92,256 | | |
| Bid development cost | - | 96,16,439 | 96,16,439 | |
| Assets valuation fees | • | 1,21,808 | 1,21,808 | |
| Concession award cost | 42,28,954 | • | 42,28,954 | |
| RFP participation fees | 84,579 | - | 84,579 | |
| Professional fees for RFP preparation | 93,290 | · • | 93,290 | |
| Professional fees for Registeration fee | 30,000 | 1,000 | 31,000 | |
| Total | 206,94,170 | 168,31,503 | 375,25,673 | |

| Particulars | Domestic | International | Total |
|--|------------|---------------|------------|
| Stamp duty paid on concession agreement,marol space licence agreement and land licence | 162,57,347 | 70,92,256 | 233,49,603 |
| Bid development cost | | 96,16,439 | 96,16,439 |
| Assets valuation fees | - | 1,21,808 | 1,21,808 |
| Concession award cost | 42,28,954 | - | 42,28,954 |
| RFP participation fees | 84,579 | - | 84,579 |
| Professional fees for RFP preparation | 93,290 | - | 93,290 |
| Professional fees for Registeration fee | 30,000 | 1,000 | 31,000 |
| //ptal | 206,94,170 | 168,31,503 | 375,25,673 |

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Non current assets

Note - 3: Deferred tax assets (net)

| Particulars | As at | As at | As at |
|--|------------------------------|------------------------------|------------------------------|
| Deferred tax assets (net)(Refer note 31) | March 31, 2017 157,55,374 | March 31, 2016 183,21,569 | April 01, 2015 140,23,214 |
| Total | 157,55,374 | 183,21,569 | 140,23,214 |

Note - 4: Other financial assets

| Particulars | As at | As at | As at |
|--------------------------------|----------------|----------------|----------------|
| | March 31, 2017 | March 31, 2016 | April 01, 2015 |
| Unsecured, considered good | | | |
| - Security deposits with MIAL* | 213,54,909 | 11131,91,277 | 10002,14,103 |
| - Security deposits - Others | 4,59,000 | | * |
| Total | 218,13,909 | 11131,91,277 | 10002,14,103 |
| | | | |

e Company has entered into an concession agreement with Mumai International Airport Limited (MIAL) for operation and management of the international cargo facilities and provision of the cargo handling and related services. In consideration of the grant of the concession by the MIAL to the Company, Company shall pay to MIAL a fee that is higher of minimum monthly guarantee fee Rs. 16.50 crores (2015-16: Rs. 15 crores and 2014-15: Rs. 13.50 crores) or revenue share of 69% (refer note 21 for expenses recognised)

Note 5 : Other non current assets

| Particulars | As at | As at | As at |
|--|------------------------------|-------------------------------|-------------------------------|
| Unamortised concession arrangement expense | March 31, 2017 236,43,577 | March 31, 2016 1666,93,535 | April 01, 2015 2821,40,210 |
| Total | 236,43,577 | 1666,93,535 | 2821,40,210 |

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Note - 6: Trade Receivables

| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 01, 2015 |
|---|-------------------------|-------------------------|-------------------------|
| At amortised cost -Unsecured, Considered good - Considered doubtful | 1904,79,062 | 1280,86,976 7,30,774 | 843,85,580 - |
| Total | 1904,79,062 | 1288,17,750 | 843,85,580 |

6. 1 Credit Risk Management

The company's credit risk are mainly on account of its outstanding trade receivables. The company deals in two categories of customers, one being airlines and the other being customs house agents (CHAs).

The company raises invoices to airlines customers on fortnightly basis for the services provided to them with a credit period of 15 to 30 days. Also no interest is charged if there is delay in recovery. The airlines customers represents the majority of total outstanding trade receivables. However, as per past trend, there has not been any default in the payments to be made by them. The company regularly monitors for the timely recovery and also follow up for balances outstanding beyond the credit period provided to them.

The company has a policy of collecting the expected dues on advance basis in respect from Customs House Agents(CHAs). Therefore, the company has limited exposure to credit risk in case of non-airlines customers.

6.2 Credit Risk Concerntration

The trade receivable balances predominantely includes domestic and international airlines, which are the Company's largest customers. The summary of the balances outstanding with them(having value more than 5% of total trade receivables as at March 31, 2017) are as follows:

| Customer Name | |
|--|--|
| Jet Airways (Domestic and EXIM) Go Air (Domestic) | |
| Total | |

| As at March 31, 20: | 17 | As at March 31, 2 | 016 | As at April 1, 20 | 015 |
|---------------------|-------|-------------------|-------|-------------------|-------|
| Amount | (%) | Amount | (%) | Amount | (%) |
| 483,66,550 | 25.39 | 117,86,873 | 9.15 | 200,81,354 | 23.80 |
| 125,67,044 | 6.60 | 63,63,037 | 4.94 | 91,06,605 | 10.79 |
| 609,33,594 | 31.99 | 181,49,910 | 14.09 | 291,87,959 | 34.59 |



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6.3 Allowance for expected credit losses

The Company has used a practical expedient by computing the expected credit loss allowance for trade receivables based on a provision matrix. The provision matrix takes into account historical credit loss experience and adjusted for forward-looking information. The expected credit loss allowance is based on the ageing of the days the receivables are due and the rates as given in the provision matrix. Based on past trends the Company has not experienced a credit loss and hence no allowance for expected credit loss is made. The ageing matrix and % of for expected credit loss applied at the end of the reporting period is as follows:-

| Ageing matrix | As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
|---|----------------------|--------------------------|------------------------|
| 1 - 180 days past due More than 180 days past due | 1904,79,062 | 1271,92,097 16,25,653 | 842,58,633 1,26,947 |
| Total | 1904,79,062 | 1288,17,750 | 843,85,580 |
| Allowance for expected credit loss | As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
| 1 - 180 days past due More than 180 days past due | 0% ₋ | 0% 0% | . 0% |
| Total | | | |

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Note 7: Cash and cash equivalents

| Particulars | As at | As at | As at |
|--|----------------|----------------|----------------|
| | March 31, 2017 | March 31, 2016 | April 01, 2015 |
| Balance with scheduled bank in current accounts | 676,89,979 | 647,29,012 | 531,56,464 |
| Less: Book Overdraft (*) | (10,92,739) | (189,37,771) | (190,24,749) |
| Deposits having original maturity less than 3 months | 151,64,402 | 146,44,949 | 3361,82,699 |
| Cash In Hand | 1,40,537 | 35,781 | 64,790 |
| Total | 819,02,179 | 604,71,971 | 3703,79,204 |

^(*) Book overdraft represents cheques Issued by the company pending clearance against the flexi/other deposits with banks.

During the year, the Company had specified bank notes or other denomination note as defined in the MCA notification G.S.R.308(E) dated March 30, 2017 .The details of Specified Bank Notes (SBN) held and transacted during the period from November 8, 2016 to December 30, 2016 is provided in the table below:

| Particulars | SBNs | Other denomination | Total |
|---------------------------------------|----------|--------------------|-----------|
| | | notes | |
| Closing cash in hand as on 08.11.2016 | 1,21,000 | 358 | 1,21,358 |
| Add: Permitted receipts | ₹ | 36,86,637 | 36,86,637 |
| : Permitted payments | • | • | * |
| ್ಲಾರ್s: Amount deposited in banks | 1,21,000 | 36,06,165 | 37,27,165 |
| Closing cash in hand as on 30.12.2016 | | 80,830 | 80,830 |

^{*} For the purposes of this clause, the term " Specified Bank Notes' shall have the same meaning provided in the notification of the Government of India, in the Ministry of Finance, Department of Economic Affairs number S.O. 3407(E), dated November 8, 2016.

Note 8 : Other Bank Balances

| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 01, 2015 |
|---|-------------------------|-------------------------|-------------------------|
| Deposits having original maturity more than 3 months but less than 1 year | 2241,02,897 | 4051,76,561 | 1092,80,385 |
| Total | 2241,02,897 | 4051,76,561 | 1092,80,385 |

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Note 9: Other Current Financial Assets

| Particulars | As at | As at | As at |
|--|----------------|----------------|----------------|
| At amortised cost(unsecured, considered good) | March 31, 2017 | March 31, 2016 | April 01, 2015 |
| Interest accrued on bank deposits (Unsecured, considered good) | 14,39,859 | 22,15,352 | 82,44,354 |
| Security Deposit to MIAL | 12172,13,388 | ~ | lv |
| Earnest money deposit** | 200,00,000 | - | v |
| Others | | 51,91,125 | |
| Total | 12386,53,247 | 74,06,477 | 82,44,354 |

^{*}The Company has entered into an concession agreement with Mumal international Airport Limited (MIAL) for operation and management of the international cargo facilities and provision of the cargo handling and related services. In consideration of the grant of the concession by the MIAL to the Company, Company shall pay to MIAL a fee that is higher of minimum monthly guarantee fee Rs. 16.50 crores (2015-16: Rs. 15 crores and 2014-15: Rs. 13.50 crores) or revenue share of 69% (refer note 21 for expenses recognised)

te - 10: Current tax assets (net)

| Particulars | As at | As at | As at |
|---|-----------------------------|----------------------|-------------------------|
| | March 31, 2017 | March 31, 2016 | April 01, 2015 |
| dvance income tax/TDS (net of provisions) | 531,14,356 | 554,38,589 | 571,88,63 |
| Total | 531,14,356 | 554,38,589 | 571,88,63 |
| lote - 11 : Other Current Assets | | | |
| lote - 11 : Other Current Assets Particulars | As at | As at | As at |
| • | As at March 31, 2017 | As at March 31, 2016 | As at April 01, 2015 |
| Particulars | _ | | |
| • | March 31, 2017 | March 31, 2016 | April 01, 2015 |
| Particulars repaid expenses | March 31, 2017 52,82,245 | March 31, 2016 | April 01, 2015 |

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^{**} Earnest Money Deposit Is given to MIAL towards Request for Proposal for Perishable Cargo Centre at Mumbai Airport.

Notes forming part of the financial statements As at March 31, 2017 (All amounts are in Rupees unless otherwise stated) Note 12 : Equity Share Capital

Concor Air Limited

| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 01, 2015 |
|---|-------------------------|-------------------------|-------------------------|
| Authorised: 50,000,000 Equity Shares of Rs. 10 each (As at March 31, 2016, 50,000,000 equity shares of Rs 10 each; As at March 31, 2015, 50,000,000 equity shares of Rs 10 each) | 5000,00,000 | 5000,00,000 | 5000,00,000 |
| Issued. Subscribed and Paid up: | 5000,00,000 | 5000,00,000 | 5000,00,000 |
| 36,650,000 Equity Shares of Rs. 10 each (As at March 31, 2016 36,650,000 equity shares of Rs 10 each; As at March 31, 2015, 36,650,000 equity shares of Rs 10 each) fully paid up | 3665,00,000 | 3665,00,000 | 3665,00,000 |
| | 3665,00,000 | 3665,00,000 | 3665,00,000 |

(i) Reconciliation of the number of shares and amount outstanding at the beginning and at the end of the reporting period:

| | | As at March 31, 2017 | | As at March 31, 2017 As at March 31, 2016 | | As at April 1, 2015 | |
|--|--|----------------------|-----------------|---|-----------------|---------------------|------------------|
| Particulars | | Number of Shares | Amount (in Rs.) | Number of Shares | Amount (in Rs.) | Number of Shares | Amount (in Rs.) |
| Balance as at the beginning of the year Movements | | 366,50,000 | 3665,00,000 | 366,50,000 | 3665,00,000 | 366,50,000 | 3665,00,000 - |
| Balance as at the end of the year | | 366,50,000 | 3665,00,000 | 366,50,000 | 3665,00,000 | 366,50,000 | 3665,00,000 |

Equity shares, which have a par value of Rs. 10 each, carry one vote per share and carry a right to dividends. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

(ii) Shares held by each shareholder holding more than 5% of the aggregate shares in the Company:

| •• | | As at March 31, 2017 | | As at March 31, 2016 | | As at April 1, 2015 | |
|---|----|----------------------|------|----------------------|------|---------------------|-------|
| A Call of the material design | | Number of | % | Number of | % | Number of Shares | % |
| Name of the shareholder | | Shares | | Shares | | | |
| Holding Company | ij | | | | | | 40000 |
| Container Corporation of India Limited(*) | | 366,50,000 | 100% | 366,50,000 | 100% | 366,50,000 | 100% |

(*) includes 6 shares of face value of Rs. 10/- each held by nominees of holding company.

(iii) No. of shares held by holding company and its subsidiaries

Holding Company Container Corporation of India Limited

| As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
|-------------------------|-------------------------|---------------------|
| 366,50,000 | 366,50,000 | 366,50,000 |





Note 13: Other Equity

| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
|---|-------------------------|---|--|
| Retained Earnings | 2782,20,375 | 2307,46,213 | 1034,26,468 |
| Total | 2782,20,375 | 2307,46,213 | 1034,26,468 |
| 13.1 Retained Earnings | | As at March 31, 2017 | As at March 31, 2016 |
| Balance at the beginning of the year Profit for the year Payment of dividend Payment of dividend tax Balance at the end of the year | | 2307,46,213 783,52,007 (256,55,000) (52,22,845) 2782,20,375 | 1034,26,468 1493,75,349 (183,25,000) (37,30,604) 2307,46,213 |

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Note 14: Borrowings

| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 01, 2015 |
|--|-------------------------|-------------------------|-------------------------|
| Carried at amortised cost* | | | |
| Loan from holding company (Unsecured) | | | |
| -M/s Container Corporation of India Ltd. | • | 12500,00,000 | 12500,00,000 |
| Total | - | 12500,00,000 | 12500,00,000 |

^(*) Interest of 9.31% is payable on the outstanding loan. There is no repayment schedule as per contractual terms, however, the entire loan is repayable in 2017-18.

Note 15 :Other financial liabilities

| Particulars | As at | As at | As at |
|-------------------------------|----------------|----------------|----------------|
| | March 31, 2017 | March 31, 2016 | April 01, 2015 |
| Earnest Money Deposit | * | 25,75,200 | 24,77,891 |
| Security Deposit - Contractor | 25,000 | 201,21,006 | 123,13,833 |
| Security Deposit - Consultant | - | 19,84,612 | 7,08,060 |
| Total | 25,000 | 246,80,818 | 154,99,784 |

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Note 16: Trade payables

| Particulars | As at | As at | As at |
|--|--|---|--|
| | March 31, 2017 | March 31, 2016 | April 01, 2015 |
| Trade payables - Sundry Creditors - Trade - Sundry Creditors-Capital - Others Total | 139,726,857 9,900,000 7,512,270 157,139,127 | 57,614,347 807,561 2,136,607 60,558,515 | 3,567,499 50,723 - - 3,618,222 |

^(*) The Company has not received any intimation from the suppliers regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 and therefore no such disclosures under the said Act have been made.

Note 17: Other current financial liabilities

| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 01, 2015 |
|--|-------------------------|-------------------------|-------------------------|
| Current maturities of loan from holding company | 1,100,000,000 | ~ | м |
| - M/s Container Corporation of India Ltd. Contractually Reimbursable Expenses Unsecured, considered good | 272,415,076 | 290,711,155 | 296,821,833 |
| Security Deposit - Contractor | 26,554,613 | - | |
| Security Deposit - Consultant | 2,394,505 | - | - |
| Earnest Money Deposit (EMD) | 2,848,200 | - | - |
| Others | | 2,300,278 | 1,180,442 |
| Total | 1,404,212,394 | 293,011,433 | 298,002,275 |

Note 18: Other current liabilities

| Particulars | As at | As at | As at |
|---------------------------------|----------------|----------------|----------------|
| | March 31, 2017 | March 31, 2016 | April 01, 2015 |
| Advance received from customers | 47,542,413 | 78,718,903 | 73,123,594 |
| Statutory Remmittance | 7,520,787 | 10,997,920 | 4,444,149 |
| Total | 55,063,200 | 89,716,823 | 77,567,743 |

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Revenue from operations

Note - 19: Revenue from operations

| Particulars | For year ended March 31, 2017 | For year ended March 31, 2016 |
|----------------------------------|----------------------------------|----------------------------------|
| Handling Income - Inward | 14532,84,818 | 12941,99,867 |
| Handling Income - Outward | 5171,83,036 | 4143,43,612 |
| Demmurrage Income - Inward | 12628,89,097 | 13436,12,297 |
| Demmurrage Income - Outward | 553,49,161 | 468,34,950 |
| Screening Charges - Inward | 86,236 | . |
| Screening Charges - Outward | 2337,21,452 | 1959,15,261 |
| Other Operating Income - Inward | 799,92,450 | 513,99,970 |
| Other Operating Income - Outward | 706,88,521 | 394,54,404 |
| Packing Income - Inward | 48,25,794 | 63,42,226 |
| Packing Income - Outward | 71,60,104 | 68,13,534 |
| Total | 36851,80,669 | 33989,16,121 |

Other Income

Note - 20 : Other Income

| Particulars | For year ended March 31, 2017 | For year ended March 31, 2016 |
|---|----------------------------------|----------------------------------|
| Income from financial assets (carried at amortised cost) | | |
| Interest earned on Short Term Bank Deposits | 142,34,983 | 278,60,311 |
| Interest income on security deposit given to MIAL(Refer note 9) | 1253,77,020 | 1129,77,173 |
| Other Income | | |
| Miscellaneous Income (*) | 35,70,893 | 6,43,260 |
| Excess provision written back | 245,32,977 | 62,63,853 |
| Rent Income | 18,24,298 | ي . |
| Tender Sale | 18,000 | 51,000 |
| Total | 1695,58,171 | 1477,95,597 |

(*) Reflects penalty for cheque return, interest on Income tax refunds, and rounding off etc.

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Terminal and other Service Charges Note - 21 : Terminal and other Service Charges

| Particulars | For year ended March 31, 2017 | For year ended March 31, 2016 |
|--|----------------------------------|----------------------------------|
| Revenue share against concession arrangement(Refer Note 9) | 24585,06,097 | 22832,70,518 |
| Concession arrangement amortisation expense(Refer Note 9) | 1151,31,247 | 1154,46,674 |
| Handling Expenses | 4711,42,805 | 3675,36,634 |
| Packing Expenses | 39,73,530 | - |
| Total | 30487,53,679 | 27662,53,826 |

Finance Cost

Note - 22 : Finance Cost

| Particulars | For year ended March 31, 2017 | For year ended March 31, 2016 |
|---|----------------------------------|----------------------------------|
| Interest expense on borrowings from holding company | 1064,27,330 | 1163,75,000 |
| Total | 1064,27,330 | 1163,75,000 |

Depreciation Charges

Note - 23 : Depreciation Charges

| Particulars | For year ended March 31, 2017 | For year ended March 31, 2016 |
|---------------------------------------|----------------------------------|----------------------------------|
| Depreciation and amortization expense | 500,28,485 | 125,80,855 |
| Total | 500,28,485 | 125,80,855 |

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Other Expenses

Note - 24 : Other Expenses

| Particulars | For year ended | For year ended |
|--|----------------|----------------|
| | March 31, 2017 | March 31, 2016 |
| Printing and Stationery | 4,684,243 | 4,669,027 |
| Traveling and Conveyance | 1,554,107 | 1,018,118 |
| Rent and Licence fee for office building | 25,367,554 | 2,608,830 |
| Electricity and Water expenses | 69,615,639 | 60,954,172 |
| Repair and Maintenance charges - Building | 34,463,577 | 29,941,897 |
| Repair and Maintenance charges - Plant and Machinery / Electricals | 35,282,863 | 31,979,562 |
| Repair and Maintenance charges - Others | 20,660,359 | 16,826,190 |
| Security expenses | 68,317,765 | 62,249,663 |
| Manpower expense (*) | 204,499,738 | 176,053,232 |
| Rent for Leased Accomodation (Net) | 428,100 | 606,629 |
| Manpower Welfare and Medical expense | 938,497 | 987,720 |
| Vehicle Running and Maintenance expense | 6,678,276 | 7,084,283 |
| Business Development | 677,107 | 134,062 |
| Postage, Telephone and Internet | 14,119,266 | 14,172,117 |
| Bank Charges (**) | 22,741,631 | 20,840 |
| Legal and Professional Charges | 980,558 | 714,908 |
| Insurance Charges | 2,013,974 | 1,839,168 |
| Interest and Penalties | 1,342,023 | - |
| Advertisement | 221,435 | 1,218,014 |
| Directors Sitting Fee | 1,402,500 | - |
| Auditors' Remuneration | | |
| Audit fees(***) | 229,140 | 188,940 |
| Tax Audit Fee | 38,693 | 43,693 |
| Auditors Out of Pocket expense | 176,281 | 174,493 |
| Rates and Taxes | 8,307,097 | 6,130,273 |
| CSR expenses | - | 1,160,391 |
| Bad Debts | 730,774 | |
| Miscellaneous expenses | 4,169,096 | 2,295,199 |
| Total | 529,640,293 | 423,071,421 |

(*) This cost represents cost of staff seconded from the holding company, Mumbai Airport Authority Limited (MIAL) as well as other staffs hired on contract basis.

(**) In accordance with the concession agreement entered into with Mumbai International Airport Private Limited (MIAL), MIAL incurs bank gurantee (BG) expense for submission of BG to customs againest "custodian bond", which are reimbursed by the Company. The Company anticipates such expenses on the basis of confirmation received from MIAL. During the year the MIAL has levied bank charges amounting to 1,49,92,541/- for the period 2013-14 to 2015-16 which the company has recognised as expense.

(***) Includes cost audit fee of Rs. 39,195 (Rs. 78,390 for 2015-16)

Tax Expenses

Note - 25 : Tax Expenses

| Particulars | For year ended March 31, 2017 | year ended rch 31, 2016 |
|--------------|----------------------------------|----------------------------|
| Current tax | 38,970,851 | 83,353,623 |
| Deferred tax | 2,566,195 | (4,298,356) |
| Total | 41,537,046 | 79,055,267 |

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Note - 26 : Other Commitments

| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
|--|----------------------|----------------------|---------------------|
| Estimated amount of contracts remaining to be executed on capital account (net of advance) and not provided for. | 100,54,729 | 313,75,478 | 1160,27,350 |
| Note - 27 : Contingent Liabilities | | | |
| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
| Claims against company not acknowledged as debt | | | |
| Stamp duty (as per notice received from collector of stamp) | | - | 170,78,650 |
| Interest on above stamp duty | • | - | 17,07,865 |
| Stamp duty (domestic agreement) | | - | 90,00,000 |
| Service tax (CERA audit demand / SCN received) | 378,90,774 | 247,26,146 | * |
| Interest on delayed payament to MIAL | 101,73,060 | 101,73,060 | |
| Sub Total | 480,63,834 | 348,99,206 | 277,86,515 |
| Other money for which company is contingently liable | | | |
| Licenses Fees (SACT Project) | - | 310,68,730 | • |
| Terminal benefits to staff posted on the basis of secondment | 197,18,612 | 131,07,792 | * |
| Sub Total | 197,18,612 | 441,76,522 | • |

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790,75,728

677,82,446

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277,86,515



Note - 28 : Earning Per Share

| Particulars | Year ended March 31, | Year ended March 31, | |
|--|----------------------|----------------------|--|
| | 2017 | 2016 | |
| Basic and diluted earnings per share (Refer note 28.1 below) | 2.14 | 4.08 | |

28.1 Calculation of basic and diluted earnings per share

The earnings and weighted average number of ordinary shares used in the calculation of basic earnings per share are as follows:

| Particulars | Year ended March 31, 2017 | Year ended March 31, 2016 |
|---|------------------------------|------------------------------|
| Profit for the year used in the calculation of basic and diluted earnings per share | 783,52,007 | 1493,75,349 |
| Weighted average number of equity shares (Face value Rs. 10 per share) | 366,50,000 | 366,50,000 |

28.2. Impact of changes in accounting policies

There are no changes in the accounting policies which had impact on the amounts reported for earning per share.

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Note - 29: Segment Information

The Segment reporting disclosed by the Company in this section is presented in accordance with the disclosures requirements of Ind AS 108 "Operating Segment".

Information reported to the chief operating decision maker(CODM) for the purposes of resource allocation and assessment of segment performance focuses on the divisions operated in the company, and in respect of two major operating divisions- EXIM and Domestic divisions of the company are engaged in handling & warehousing activities. The Company has not aggregated any operating segments for presentation purposes.

As at March 31, 2017, the operating segment of the Company are as under:

The Company is organised on into two major operating divisions - International and Domestic. The divisions are the basis on which the Company reports its primary segment information. Both International and Domestic divisions of the Company are engaged in handling and warehousing activities. Segment revenue and expense directly attributable to International and Domestic segments are allocated to the two segments. Joint revenue and expenses (if any), have been allocated on a reasonable basis. Segment assets include all operating assets used by a segment and consist principally of trade receivables, cash and bank balances, loan and advances other current / non-current assets and fixed assets net of provisions. Similiarly, segment liabilities include all operating liabilities and consists principally of trade payables, advance from customers, other liabilities and provisions. Segment assets and liabilities do not, however, include provisions for taxes. Joint assets and liabilities (if any), have been allocated to segments on a reasonable basis.

As per the operations of the Company are presently confined to the geographical territories of India, there are no reportable secondary segments.

Segment revenue and results

The following is the analysis of the Company's revenue and results from continuing operations by reportable segments.

| | EXIM | | Domes | tic | Total | |
|---|--------------|--------------|-------------|-------------|--------------|----------------------|
| Particulars | 2016-17 | 2015-16 | 2016-17 | 2015-16 | 2016-17 | 2015-16 |
| Segment revenue | 33858,37,335 | 31976,91,136 | 2993,43,334 | 2012,24,985 | 36851,80,669 | 33989,16,121 |
| Segment results Segment result Profit/(loss) | 823,20,719 | 1771,46,897 | 244,65,978 | 324,43,977 | 1067,86,697 | 2095,90,874 |
| Operating Profit | 823,20,719 | 1771,46,897 | 244,65,978 | 324,43,977 | 1067,86,697 | 2095,90,874 |
| Unallocated corporate expenses | | | | | | |
| Interest and other income | | | | | 1695,58,171 | 1477 <i>,</i> 95,597 |
| Interest expenses | | | | | 1064,27,330 | 1163,75,000 |
| Depreciation and amortisation | | | | | 500,28,485 | 125,80,859 |
| Income tax expense | | | | | 415,37,046 | 790,55,267 |
| Net profit for the year | | | | | 783,52,007 | 1493,75,349 |

The accounting policies of the reportable segments are the same as the Company's accounting policies described in note-1. Segment profit represents the profit before tax earned by each segment. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance.

Revenue and expenses directly identifiable to the segments have been allocated to the relatively primary reportable segments.

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Segment assets and liabilities

| Particulars | As | at March 31, 2017 | | A | s at March 31, 2016 | - | · · · · · · · · · · · · · · · · · · · | As at April 1, 2015 | |
|---|-------------------|-------------------|-------------------|------------------|----------------------|------------------|---------------------------------------|---------------------|--------------|
| . arquais | EXIM | Domestic | Total | EXIM | Domestic | Total | EXIM | Domestic | Total |
| Segment assets Non current assets | 7,98,842 | 4343,00,114 | 4350,98,956 | 12429,11,051 | 4075,15,137 | 16504,26,188 | 12532,16,843 | 2152,96,954 | 14685,13,797 |
| Current assets Unallocated corporate assets | 17455,60,444 - | 805,00,694 - | 18260,61,138 - | 5141,80,178 - | 1506,07,435 - | 6647,87,613 - | 4972,11,543 - | 1488,89,152 | 6461,00,695 |
| Total assets | 17463,59,286 | 5148,00,808 | 22611,60,094 | 17570,91,229 | 5581, 2 2,572 | 23152,13,801 | 17504,28,386 | 3641,86,106 | 21146,14,492 |
| Segment liabilities | | | | | | | | | |
| Current Liabilities | 15065,52,167 | 1098,62,553 | 16164,14,720 | 3675,36,819 | 757,49,952 | 4432,86,771 | 3442,83,591 | 349,04,649 | 3791,88,240 |
| Non current liabilities | - | 25,000 | 25,000 | 12500,00,000 | 245,80,818 | 12746,80,818 | 12500,73,841 | 154,25,943 | 12654,99,784 |
| Unallocated corporate Liabilities | | | 6447,20,374 | • | | 5972,46,212 | | | 4699,26,468 |
| Total liabilities | 15065,52,167 | 1098,87,553 | 22611,60,094 | 16175,36,819 | 1004,30,770 | 23152,13,801 | 15943,57,432 | 503,30,592 | 21146,14,492 |

For the purposes of monitoring segment performance and allocating resources between segments:

- a) All assets are allocated to reportable segments. Assets used jointly by reportable segments (if any), are allocated on the basis of the revenues earned by individual reportable segments; and
- b) All liabilities are allocated to reportable segments. Liabilities for which reportable segments are jointly liable (if any), are allocated in proportion to segment expenses.
- c) Assets and liabilities which are not directly identifiable to the segments have been disclosed under unallocated.

Other segment information

| Bart and an | | As | at March 31, 2017 | | A | s at March 31, 2016 | | | As at April 1, 2015 | |
|---|--|-----------|-------------------|-------------|-----------|---------------------|------------|----------|---------------------|-------------|
| Particulars | 44 | EXIM | Domestic | Total | EXIM | Domestic | Total | Exim | Domestic | Total |
| Other segment information Capital expenditure | | 1,21,200 | 3966,93,807 | 3968,15,007 | 6,76,244 | 39,40,300 | 46,16,544 | 5,50,055 | 1044,90,272 | 1050,40,327 |
| Depreciation and amortization | | 82,08,658 | 418,19,827 | 500,28,485 | 96,22,599 | 29,58,256 | 125,80,855 | | | |
| Non- cash expenses | | * | 7,30,774 | 7,30,774 | - | - | - | | | |

Information about major customers

No single customer represents more than 10 percent or more of the entity's revenue in any of the segments during 2016-17.

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Note - 30 : Income Tax

30.1 Income tax recognised in profit or loss

| Description | Year ended March 31, 2017 | Year e nded March 31, 2016 |
|---|------------------------------|-------------------------------|
| Current tax | 389,70,851 | 833,53,623 |
| | 389,70,851 | 833,53,623 |
| Deferred tax | 25,66,195 | (42,98,356) |
| | 25,66,195 | (42,98,356) |
| Total income tax expense | 415,37,046 | 790,55,267 |
| The income tax expense for the year can be reconciled to the accounting profit as follows: | | |
| | Year ended March 31, 2017 | Year ended March 31, 2016 |
| Profit before tax | 1198,89,053 | 2284,30,616 |
| ome tax expense calculated at 34.608% (FY 2015-16 onwards:(30*112%*103%=34.608%) Adjustments recognised in the current year in relation to the current tax of prior years | 414,91,204 45,842 | 790,55,267 - |
| | 415,37,046 | 790,55,267 |

The tax rate used for the 2016-2017 and 2015-2016 reconciliations above is the corporate tax rate of 30% (plus applicable surcharge and cess) payable by corporate entities in India on taxable profits under the Indian tax law.

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Note - 31 : Deferred Tax Balances

The following is the analysis of deferred tax assets/(liabilities) presented in the balance sheet:

| Description | As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
|---|----------------------|-------------------------|------------------------|
| Deferred tax assets | 144,87,783 | 116,13,728 | 94,93,064 |
| Deferred tax llabilities | 12,67,591 | 67,07,841 | 45,30,150 |
| Deferred tax assets / (llability) (Net) | 157,55,374 | 183,21,569 | 140,23,214 |

| , | For the year ended as on March 31, 2017 | | | For the year ended as on March 31, 2016 | | |
|--|---|---------------------------------|-----------------|---|---------------------------------|-----------------|
| Particulars | Opening balance | Recognised in profit or loss | Closing balance | Opening balance | Recognised in profit or loss | Closing balance |
| Deferred tax (liabilities)/assets in relation to: | | | | | | |
| Property, plant and equipment | (2,53,623) | (18,94,393) | (21,48,016) | (15,76,669) | 13,23,046 | (2,53,623) |
| Expenditure covered by section 43B of I.T. Act, 1961 | 108,86,948 | 28,74,055 | 137,61,003 | 87,56,284 | 21,20,664 | 108,86,948 |
| Security Deposit given recorded at amortised cost | 69,61,464 | (35,45,857) | 34,15,607 | 61,06,819 | 8,54,645 | 69,61,464 |
| Tax losses | 7,26,780 | | 7,26,780 | 7,26,780 | | 7,26,780 |
| Total | 183,21,569 | (25,66,195) | 157,55,374 | 140,23,214 | 42,98,355 | 183,21,569 |

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Note - 92: STATEMENT OF TRANSACTIONS AND BALANCES WITH RELATED PARTIES

list of Related Parties

Holding Company

-Container Corporation of India Limited

| Kay | Man | 10001 | iai | Person | ė |
|-----|-----|-------|-----|--------|---|
| | | | | | |

| Sh. Anii Gupta (Till 30- Sep-2016) | Chiarman | Sh. V. Kaiyan Rama (w.e.f. 01-Oct-2016) | Chiarman | Or. Smt. P. Alii Rani | Director | Sh. P. K. Agrawai | Director | Sh. Sharad Chandrayan | Director | Sh. Sharad Chandrayan | Director | Sh. Sanjeev Shah (w.e.f. 05-Apr-2016) | Director | Olirector | Sh. R. K. Maihotra (w.e.f. 05-Apr-2016) | Director | Olirector |

Fellow subsidiary

-Fresh and Healthy Enterprises Limited

32.1. Related party transactions

| Particulars | Nature of transactions | For the year ended March | For the year ended March 31, 2016 |
|---|---|---------------------------------------|--------------------------------------|
| Holding Company Container Corporation of India Limited | | | |
| | -Salary of employees on secondment -Interest on Loan -Travel expense reimbursement | 282,77,968 1064,27,330 1,19,920 | 237,69,566 1163,75,000 - |
| Fellow subsidiary | | 1348,25,218 | 1401,44,566 |
| Fresh & Healthy Enterprises Limited | -Travel expense reimbursement | 21,655 | |
| 32.2 Outstanding balances with related parties | | | |
| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
| Holding Company Container Corporation of India Limited Balance payable (Payroll expenses) | | 21,12,718 | 1,53,535 |
| 32.3 Loans from related parties | | | |
| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
| Holding Company Container Corporation of India Limited Loan from holding company As per the requirement of concession agreement CONCOR Air Limited (CAL) have to deposit a security deposit of Rs. 125 Crore. CAL have taken a loan from CONCOR for making back to back arrangement of Rs. 125 crore. An amount of Rs. 15 crore has been repaid during the year. | | 12500,00,000 | 12500,00,000 |
| 32.4 Amount recoverable from related parties | | | |
| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
| Holding Company Container Corporation of India Limited Advance given during the year | 5,23,200 | 11,74,702 | - |

32.5 Terms and conditions

All the transactions were made on normal commercial terms and conditions and at market rates. All outstanding balances are unsecured and are repayable in cash. No expense has been recognised in the current or prior years for bad or doubtful debts in respect of the amounts owed by related party.

As per the requirement under the concession agreement entered into with MIAL (Mumbal International Airport Private Limited), Container Corporation of India Limited has given a Performance Security by way of bank guarantee of Rs. 15 crores in favour of MIAL and the said bank guarantee is valid till June, 30, 2017 on behalf of CONCOR Air Limited.

32.6. Disclosure in respect of Government Controlled Entities

The Company has entered into transactions related to operational and other expenses such as telephone expenses, air travel, fuel purchase etc. with various government related entitles
These operational and other expenses are insignificant individually and collectively.

32.7 Compensation of Key management personnel

.The Company's predominant manpower cost includes cost of staff deputed by Container Corporation of India – the holding company (CONCOR) and Mumbai International Airport Private Limited (MIAL). These cost are recognized as other expenses based on the contractual arrangements with CONCOR and MIAL. The company has only one company secretary for whom the employee benefit expense is very limited.

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Note - 33: Operating lease arrangements

a) As a lessee

Leasing arrangements

The Company has entered into Operating leases arrangements for office premises. The details of leases are as follows:

Payments recognised as an expense

| | For the year ended | For the year ended |
|------------------------|--------------------|--------------------|
| Description | March 31, 2017 | March 31, 2016 |
| Minimum lease payments | 329,26,839 | 26,08,830 |
| Sub-lease recoverles | 75,59,374 | |

Non-cancellable operating lease commitments

| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
|--|----------------------|----------------------|---------------------|
| Total Minimum Lease Payments outstanding as on | | | |
| Not later than 1 year | 299,52,317 | 285,63,741 | 34,82,928 |
| Later than 1 year and not later than 5 years | 1440,22,450 | 1739,74,766 | 1352,78,883 |
| Later than 5 years | 1140,72,062 | 661,13,152 | 1789,18,639 |

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Note - 34 : Financial Instruments

(1) Capital management

The Company's management reviews the capital structure on an annual basis or frequently as and when need arises. As part of this review, the management considers the cost of capital and the risks associated with each class of capital. Based on this, the management determines the amount of capital required for annual and long-term operating plans. The funding requirements are met through equity and borrowings. The management monitors the capital structure on the basis of Net debt to equity ratio and maturity profile of the overall debt portfolio of the Company.

The capital structure of the company consists of net debt(borrowings as detailed in note 14 and 17 offset by cash and bank balances) and total equity of the company.

The gearing ratio ratio enables investors to see how significant net debt is relative to equity from shareholders. The company is not exposed to any financial covenants due to external debt.

34.10 Gearing ratio

The gearing ratio at the end of the reporting period was as follows:

| Particulars | As at | As at | As at |
|---------------------------|----------------|----------------|---------------|
| | March 31, 2017 | March 31, 2016 | April 1, 2015 |
| Debt (refer note i below) | 11000,00,000 | 12500,00,000 | 12500,00,000 |
| Cash and bank balances | (3060,05,076) | (4656,48,532) | (4796,59,589) |
| Net Debt | 7939,94,924 | 7843,51,468 | 7703,40,411 |
| Total equity | 6447,20,374 | 5972,46,212 | 4699,26,468 |
| Net debt to equity ratio | 1.23 | 1.31 | 1.64 |

ote I : Debt is defined as long-term and short term borrowings.

(II) Categories of financial instruments

| Particulars | As at March 31, 2017 | As at March 31, 2016 | As at April 1, 2015 |
|-------------------------------------|-------------------------|-------------------------|------------------------|
| Financial assets | | | |
| Measured at amortised cost | | | |
| Cash and bank balances | 3060,05,076 | 4656,48,532 | 4796,59,589 |
| Trade and other receivables | 1904,79,062 | 1288,17,750 | 843,85,580 |
| Interest accrued on bank deposits | . 14,39,859 | 22,15,352 | 82,44,354 |
| Other current financial assets | 200,00,000 | 51,91,125 | |
| Security deposits (MIAL) | 12390,27,297 | 11131,91,277 | 10002,14,103 |
| Total financial assets | 17569,51,295 | 17150,64,036 | 15725,03,626 |
| Financial ilabilities | | | |
| Measured at amortised cost | | | |
| Trade payables | 450,41,747 | 605,58,515 | 36,18,222 |
| Loans from holding company | 11000,00,000 | 12500,00,000 | 12500,00,000 |
| Earnest Money Deposit | 28,48,200 | 25,75,200 | 24,77,891 |
| Security Deposit - Contractor | 265,79,613 | 201,21,006 | 123,13,833 |
| Security Deposit - Consultant | 23,94,505 | 19,84,612 | 7,08,060 |
| Contractually Reimbursable Expenses | 3845,12,456 | 2907,11,155 | 2968,21,833 |
| Others | • | 23,00,278 | 11,80,442 |
| Total financial liabilities | 15613,76,520 | 16282,50,767 | 15671,20,281 |

(iii) Financial risk management objectives

to Company's corporate treasury function monitors and manages the financial risks relating to the operations of the Company by analysing exposures by degree and magnitude of risks. These risks include a relating to the operations of the Company by analysing exposures by degree and magnitude of risks. These risks include a relating to the operations of the Company by analysing exposures by degree and magnitude of risks. These risks include a relating to the operations of the Company by analysing exposures by degree and magnitude of risks. These risks include a relating to the operations of the Company by analysing exposures by degree and magnitude of risks. These risks include a relating to the operations of the Company by analysing exposures by degree and magnitude of risks.

(lv)Market Risk

There has been no change to the Company's exposure to market risks or the manner in which these risks are being managed and measured.

(v) Foreign Currency risk management

The company is not subject to significant transactions denominated in foreign currencies; consequently, exposures to exchange rate fluctuations do not arise.

(vi) Interest rate risk management

The company has taken loan from its holding company. Thus, interest rate risk does not arise.

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CONCOR AIR LIMITED Notes forming part of the financial statements (in Indian Rupees crore, unless otherwise stated)

(viii) Credit risk management

Credit risk exposure of the company has been described in Note no. 6.1 for trade receivables.

Company has bank balances held with a reputed and creditworthy banking institution resulting to limited credit risk from the counterparties.

(ix)Liquidity risk management

The Company manages liquidity risk by maintaining adequate reserves and continuously monitoring forecast and actual cash flows and by matching the maturity profiles of financial assets and liabilities.

The table below provides details regarding the contractual maturities of financial liabilities including estimated interest payments as at March 31, 2017;

| Particulars | Carrying | Due in | Due In | Due after | Total contracted |
|-------------------------------------|--------------|--------------|----------|-----------|------------------|
| | amount | 1st year | 2nd year | 2nd year | cash flows |
| Financial Liabilities | | | | | |
| Trade payables | 450,41,747 | 450,41,747 | | | 450,41,747 |
| Loans from holding company | 11000,00,000 | 11771,58,519 | · - | • | 11771,58,519 |
| Earnest Money Deposit | 28,48,200 | 28,48,200 | - | • | 28,48,200 |
| Security Deposit - Contractor | 265,79,613 | 265,54,613 | 25,000 | • | 265,79,613 |
| Security Deposit - Consultant | 23,94,505 | 23,94,505 | ` • | • | 23,94,505 |
| Contractually Reimbursable Expenses | 3845,12,456 | 3845,12,456 | | • | 3845,12,456 |

The table below provides details regarding the contractual maturities of financial flabilities including estimated interest payments as at March 31, 2016;

| Particulars | Carrying | Due in | Due In | Due after | Total contracted |
|-------------------------------------|--------------|-------------|--------------|-----------|------------------|
| | amount | 1st year | 2nd year | 2nd year | cash flows |
| Financial Liabilities | | | | | |
| ొన్నade payables | 605,58,515 | 605,58,515 | - | | 605,58,515 |
| Sans from holding company | 12500,00,000 | 1064,27,330 | 13271,58,519 | | 14335,85,849 |
| Earnest Money Deposit | 25,75,200 | | 25,75,200 | - | 25,75,200 |
| Security Deposit - Contractor | 201,21,006 | | 201,21,006 | | 201,21,006 |
| Security Deposit - Consultant | 19,84,612 | | 19,84,612 | - | 19,84,612 |
| Contractually Reimbursable Expenses | 2907,11,155 | 2907,11,155 | | • | 2907,11,155 |
| Others | 23,00,278 | 23,00,278 | - | | 23,00,278 |

The table below provides details regarding the contractual maturities of financial liabilities including estimated interest payments as at April 1, 2015;

| Particulars | Carrying | Due in | Due in | Due after | Total contracted |
|-------------------------------------|--------------|---------------------------------------|-------------|--------------|------------------|
| | amount | 1st year | 2nd year | 2nd year | cash flows |
| Financial Liabilities | | | | | |
| Trade payables | 36,18,222 | 36,18,222 | | - | 36,18,222 |
| Loans from holding company | 12500,00,000 | 1163,75,000 | 1064,27,330 | 13271,58,519 | 15499,60,849 |
| Earnest Money Deposit | 24,77,891 | · · · · · · · · · · · · · · · · · · · | 24,77,891 | | 24,77,891 |
| Security Deposit - Contractor | 123,13,833 | • | | 123,13,833 | 123,13,833 |
| Security Deposit - Consultant | 7,08,060 | - | | 7,08,060 | 7,08,060 |
| Contractually Reimbursable Expenses | 2968,21,833 | 2968,21,833 | - | | 2968,21,833 |
| Others | 11,80,442 | 11,80,442 | - | • | 11,80,442 |

The following table details the Company's expected maturity for its non-derivative financial assets. The table has been drawn up based on the undiscounted contractual maturities of the financial assets including interest that will be earned on those assets. The inclusion of information on non-derivative financial assets is necessary in order to understand the Company's liquidity risk management as the liquidity is managed on a net asset and liability basis.

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The table below provides details regarding the contractual maturities of financial assets including estimated interest receipts as at March 31, 2017;

| Particulars | Carrying amount | upto 1 year | 1-3 year | More than 5 year | Total contracted cash flows |
|-----------------------------------|---|--------------|---|------------------|--------------------------------|
| Financial assets | *************************************** | ··· | *************************************** | | |
| Trade and other receivables | 1904,79,062 | 1904,79,062 | | * | 1904,79,062 |
| Interest accrued on bank deposits | 14,39,859 | 14,39,859 | * | • | 14,39,859 |
| Security deposits (MIAL) | 12390,27,297 | 12500,00,000 | P | 500,00,000 | 13000,00,000 |

The table below provides details regarding the contractual maturities of financial assets including estimated interest receipts as at March 31, 2016:

| Particulars | Carrying amount | upto 1 year | 1-3 year | More than 5 year | Total contracted cash flows | |
|--|--------------------|-------------|--------------|------------------|--------------------------------|--|
| Financial assets Trade and other receivables | 1288,17,750 | 1288,17,750 | | | 1288,17,750 | |
| Interest accrued on bank deposits | 22,15,352 | 22,15,352 | | • | 22,15,352 | |
| Security denosits (MIAL) | 11131.91.277 | | 12500 00 000 | 500 00 000 | 13000 00 000 | |

The table below provides details regarding the contractual maturities of financial assets including estimated interest receipts as at April 1, 2015:

| Particulars | Carrying amount | upto 1 year | 1-3 year | More than 5 year | Total contracted cash flows |
|-----------------------------------|--------------------|-------------|--------------|------------------|--------------------------------|
| , Financial assets | ******** | | | | |
| ade and other receivables , | 843,85,580 | 843,85,580 | - | • | 843,85,580 |
| interest accrued on bank deposits | 82,44,354 | 82,44,354 | | - | 82,44,354 |
| Security deposits (MIAL) | 10002.14.103 | | 12500.00.000 | 500.00.000 | 13000 00 000 |

(x) Fair value measurements

No any company's financial assets and financial liabilities are measured at fair value at the end of the reporting period.

(xil) Fair value of financial assets and financial (labilities that are not measured at fair value (but fair value disclosures are disclosed)

| | | As at March 31, 2017 | | As at March 31, 2016 | | As at April 1, 2015 | |
|--|----------------------|-------------------------|--------------|-------------------------|--------------|------------------------|--------------|
| Particulars | Fair value hierarchy | Carrying amount | Fair value | Carrying amount | Fair value | Carrying amount | Fair value |
| Financial assets Security deposits (MIAL) | Leval 2 | 12390,27,297 | 12390,27,297 | 11131,91,277 | 11143,12,831 | 10002,14,103 | 10016,29,511 |
| Financial Liabilities Loan from holding company | Level 2 | 11000,00,000 | 11000,00,000 | 12500,00,000 | 11580,35,963 | 12500,00,000 | 11667,33,117 |

Except as disclosed above, the fair value of remaining financial assets and liabilities approximate with the carrying amount recognized in the financial statements.

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Note - 35: Transition to Ind-AS

The effect of the company's transition to Ind AS, described in note below, is summarized in this note as follows: (i)Transition election (ii)Reconciliation of equity as previously reported under Indian GAAP to Ind-AS (iii)Adjustments to the statement of cash flows.

(i)Transition election

The Company has prepared the opening balance sheet as per Ind AS as of April 1, 2015 (the transition date) by recognising all assets and liabilities whose recognition is required by Ind AS, not recognising items of assets or liabilities which are not permitted by Ind AS, by reclassifying items from previous GAAP to Ind AS as required under Ind AS and applying Ind AS in measurement of recognised assets and liabilities. However, this principle is subject to the certain exception and certain optional exemptions availed by the Company as detailed below.

| Particulars | Note No. |
|--|----------|
| Deemed cost for property, plant and equipment, investment property and intangible assets | 1 |
| Leases | 3 |

- 1. In accordance with Ind-AS transitional provisions, the company opted to consider previous GAAP carrying value of property, plant and equipment as deemed cost on transition date.
- 2. In accordance with Ind-AS transitional provisions, the company opted to determine whether an arrangement existing at the date of transition contains a lease on the basis of facts and circumstances existing at the date of transition rather than at the inception of the arrangement.

(ii) (a) Reconciliation of equity as previously reported under Indian GAAP to Ind-AS

| Particulars | Note No. | Amount as at March 31, 2016 | Amount as at April 1, 2015 |
|---|-------------|--------------------------------|-------------------------------|
| Equity as reported under IGAAP | | 5795,22,092 | 4814,65,335 |
| Adjustments: | | | • |
| Proposed dividends and related distribution tax | a | 308,77,845 | - |
| Discounting of security deposit given | b | (201,15,188) | (176,45,687) |
| Deferred tax on above adjustments | τ | 69,61,464 | 61,06,819 |
| Total adjustment to equity | | 177,24,121 | (115,38,867) |
| Total equity under Ind AS | | 5972,46,213 | 4699,26,468 |

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(ii)(b) Reconciliation of total comprehensive income as previously reported under indian GAAP to ind-AS

| Particulars Profit/(loss) as per previous GAAP | ····· | For year ended <u>March 31, 2016</u> 1509,90,205 |
|--|-------|--|
| Adjustments: | | |
| Discounting of security deposit given | b | (24,69,502) |
| Deferred tax on above adjustment | c | 8,54,645 |
| Profit as per Ind AS | | 1493,75,349 |
| Other comprehensive income for the period | | |
| Total comprehensive income under Ind AS | | 1493,75,349 |

Notes:

- a. As per Ind-AS, dividends payable and the associated corporate dividend tax are recorded as a liability in the year in which these are declared and approved. Under previous GAAP, dividends payable are recorded as a provision in the year to which they relate.
- b. As per Ind-AS, security deposit are measured at fair value at inception. Difference between the fair value and transaction value has been recognised as unamortised concession arrangement expense and amortised over the period of the underlying contracts. Subsequently, security deposit have been measured at amortised cost at each reporting date using effective interest rate method. Under previous Indian GAAP, security deposits are recorded at their transaction value.
- c. Consequential deferred tax adjustments on all above.

(iii)Adjustments to the statement of cash flows .

The transition from Indian GAAP to Ind-AS had no significant impact on cash flows generated by the company. Cash flows relating to interest are classified in a consistent manner as operating, investing or financing each period.

| Particulars | Previous GAAP | Effect of transition to Ind AS | Ind AS |
|--|---------------|-----------------------------------|---------------|
| Net cash flows from operating activities | 2670,80,763 | 915,91,145 | 1754,89,618 |
| Net cash flows from investing activities | (1648,04,081) | (1137,34,011) | (510,70,070) |
| Net cash flows from financing activities | (1163,75,000) | 220,55,604 | (1384,30,604) |
| Net increase (decrease) in cash and cash equivalents | (140,98,318) | (87,262) | (140,11,056) |
| Cash and cash equivalents at the beginning of the period | 4986,84,338 | 190,24,749 | 4796,59,589 |
| Other changes | · · · - | | - |
| Cash and cash equivalents at the end of the period | 4845,86,020 | 189,37,487 | 4656,48,532 |

36. Approval of financial statements

The financial statements were approved for issue by the board of directors on May 12, 2017.

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Chartered Court Accountants SP FRN P 05041N

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INDEPENDENT AUDITORS' REPORT To the Members of Concor Air Limited,

Report on standalone Financial Statements

We have audited the accompanying IND AS Financial Statements of CONCOR AIR LIMITED ("the company") which comprises the Balance Sheet as at March 31, 2017, Statement of Profit and Loss (Including other Comprehensive Income), the Cash Flow Statement and the Statement of Change in Equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

The company's Board of Directors is responsible for the matters stated in Region 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these Financial Statements that give true and fair view of the financial position, financial performance and cash flows of the company in accordance with the accounting principal generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015, Companies (indian Accounting Standards) Amendment Rules, 2016 and Rule 7 of the Companies (Accounts) Rules, 2014 [IGAAP earlier termed as GAAP]. This responsibility includes maintenance of adequate accounting records in accordance with provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of apprepriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

The company's Board of Directors is also responsible to ensure that the financial statements which have been prepared for the first time as per IND AS comply with the requirements of IND AS financial statements.



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Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those standards require that we comply with the ethical requirements and plan and perform the audit to obtain the reasonable assurance about whether the financial statements are free from any material misstatement.

An audit involves performing procedures to obtain audit evidence about the amount and disclosures in the financial statements. The procedure selected depends on the auditor's judgment, including the assessment of the risks of material misstatement of financial statements, whether due to fraud and error. In making those risk assessment, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Company has in place an adequate internal financial controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Basis for qualified opinion

(i) The company records and accounts for the tax deducted at source for IVth Qr. by the customers in subsequent financial year as the amounts are not known as on date of Balance Sheet. To the extent of tax deducted at source of the IVth Qr. of FY 2016-17 not accounted for, the 'Trade Receivables' under the head 'Financial Assets' of Current





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Assets referred in Note no. 6 stand overstated. The 'Advance tax/TDS (net of provisions) referred in Note no. 10 under the head 'Financial Assets' of Current Assets to above said extent stand understated. The company continues to account for the tax deducted at source on above basis. The ultimate outcome of the above estimation cannot be quantified for the current year.

- (ii) In Note no. 12 the company has accounted Employees Benefit Expenses. Terminal benefits like contribution to provident fund, ESI, gratuity, pension etc. have not been accounted for. The company has disclosed its practice in Note No. 24 and also the estimated liability of terminal benefits upto FY 2016-17 in Note 27 Contingent liabilities. It has been further explained that the holding company accounts for terminal benefits of employees working on secondment basis which shall be reimbursed to the parent company on repatriation. Above said policy of company does not comply with Accounting Standard (AS)15.
- (iii) Board of directors of the company in its meeting on 10.11.2016 ratified the time overrun and cost overrun of 1.31 crores (from 27.70 crores to 29.01 crores) for Capital work in progress relating to Santa Cruze Terminal. The Board of directors belatedly approved the cost overrun from original value Rs. 20.49 crores to 27.70 crores. The time overrun is more than 27 months as well cost overrun is 41.65% far in excess of permissible 25%. The management has informed to have recovered liquidated damages @ 0.6% on cost overrun above 25%. In view of our technical limitations, we are unable to quantify the financial implications, if any, for above reasons. A technically qualified independent agency be appointed to inquire into all of the aspects including probable loss/leakage of revenue.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, except for the effects of the matters described in the Basis for Qualified Opinion paragraph above, the aforesaid financial statements give the information





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required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March 2017, and its profit and its cash flows and the changes in equity for the year ended on that date.

Emphasis of matters

We draw attention to following matters referred to in the Notes to the financial statements:

(i) The outstanding of M/s Mumbai International Airport Pvt. Ltd. (MIAL) in books of accounts of the company as at 31.03.2017 is Rs. 11,54,12,008.72. M/s MIAL has in its balance confirmation letter (confirmed by the company) shown Rs. 13,62,22,155/-. Thus, there is a difference of Rs. 208,10,146.28 being the amount short recorded by the company. The company has informed in process of reconciliation and has undertaken that it has no impact on profits for the year under review. Our opinion, however, is not qualified in respect of this matter.

(ii) The company has earned Net profit for the financial years 2013-14, 2014-15, 2015-16 and 2016-17. The company has not spent the prescribed amount towards Corporate Social Responsibility required under section 135 of the Companies Act, 2013. Our Opinion, however, is not qualified in respect of the matters stated above.

(iii) The company in case of M/s Nutun Terpoline has renewed the contract during the year without following the prescribed procedure of open tendering. The amount paid during the year is Rs. 262,94,572/-. The matter is also under investigation by CBI.

Other Matters

We further draw attention to fact that the common facility of International Cargo Complex facility is also used by other custodian and concessionaires. As per concessionaire agreement the company is incurring all expenses for said common facilities, although all revenue from other custodian(s) and concessionaires accrues to "Mumbai International Airport Private Limited".





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Accountants

We observe that the company needs to recover appropriate amount of said expenditure attributable to other custodians from MIAL. In absence of such identification and apportionment of common expenses, the expenses incurred involve an excessive charge recovered by MIAL from the company. Our Opinion, however, is not qualified in respect of this matter.

Report On Other Legal And Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of clause (42) of section 2 of the Companies Act, 2013 we give in the Annexure-A, statement of the matters specified in the Para 3 of the Order.
- 2. As required by the section 143 we report that:
- a) We have obtained all the information and explanations which to the best of our knowledge and beliefs were necessary for the purpose our audit.
- b) In our opinion proper books of accounts as required by law have been kept by the Company so far as appears from our examination of those books.
- c) As the Company is not having any branch, this clause is not applicable.
- d) The Balance Sheet, statement of Profit and Loss and Cash Flow Statement and the Statement of Changes in Equity dealt with by this Report are in agreement with the books of account.
- e) In our opinion the aforesaid financial statements except as stated in Para (i) to (iii) of qualified opinion, comply with the Accounting Standards referred to in Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- f) The going concern matter described in sub-paragraph (i) under the Emphasis of Matters paragraph above, in our opinion, may have adverse effect on the functioning of the company.



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- g) On the basis of written representation received from the directors as on 31st March 2017 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March 2017 from being appointed as director in terms of section 164(2) of the Act.
- h) The company has reached a sizable turnover and therefore needs to employ its own manpower instead of depending on staff of the concessionaire to maintain accounts/other operations.
- i) The company has not employed any person and all of the persons working are on secondment from the holding company. The company has also delegated the financial powers to officials of the holding company. The company has been subjected to internal audit, quality assurance audit, cost audit and revenue certification by external agencies who have not reported any major irregularity. In view of the very limited number of manpower and as required under Rule 10A of the Companies (Audit and Auditors) Rules, 2014 we observe that the internal financial controls of the company need to be strengthened.
- j) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to explanations given to us:
- (i) The company has not disclosed the financial impact of a pending litigation on account of death of three workers during construction of domestic terminal. The company has been named as principle employer in criminal proceedings. It has been informed that the liability is unascertainable and the financial impact in its financial statements shall be disclosed after obtaining legal opinion.
- (ii) As regards various demands of service tax department, the company has not disclosed demand wise and statue wise status of litigation involved. The company has however disclosed the aggregate amount of above disputed demands under contingent liability.

Accountants FRN 05041N



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(iii) The Company is not required to make provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long term contracts including derivative contracts as there are no such contracts.

(iv) The company is not required to transfer any amount to Investor Protection Fund.

Place: New Delhi Dated: 12.05,2017



Sahjdev Saxena
Partner
M.No.084091
For and on behalf of
Sanjeev Saxena & Co.
Chartered Accountants
FRN 005041N



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Annexure-A

Annexed to Auditor's Report on matters specified in Para-3 of Companies [Auditor's Report] Order, 2016

- (i) (a) The company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) The fixed assets have been physically verified by the internal auditors and no material discrepancies were noticed on such verification.
- (c) The company does not own immovable property or land either on freehold or leasehold basis. It holds terminal rights in nature of right in immovable properties and rights in land on basis of concessionaire agreement or on licence basis for a specified tenure. The concessionaire agreement or licence agreements are registered in name of the company.
- (ii) Clause (ii) is not applicable and hence is not commented.
- (iii) The company has not granted any loans, secured or unsecured to companies, firms or other parties covered in the register maintained under section 189 of the Companies Act. Hence, sub-clauses (a) to (c) are not applicable and hence not commented.
- (iv) The company has not granted any loans nor made investment or provided guarantee or security referred in section 185 and 186 of the Companies Act, 2013 and hence not commented.
- (v) The company has not accepted deposit; hence this clause is not applicable and is not commented.





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- (vi) Central Government has prescribed the maintenance of cost records under subsection (1) of section 148 of the Companies Act, 2013 and such accounts and record have been maintained.
- (vii) (a) The company is regular in depositing undisputed statutory dues including income-tax, sales-tax, service tax, duty of customs, duty of excise, value added tax, cess and any other statutory dues with the appropriate authorities except in few instances where income tax deducted was deposited beyond due date and interest has been paid. The company has neither provided for nor paid provident fund, employee's state insurance which are reportedly borne by the holding company.
- (b) There are no disputed liabilities for income tax or sales tax or duty of customs or duty of excise or value added tax or cess. The company however disputes and has represented against notice of demand by service tax department for Rs. 247,26,146/- for the year 2014-15, CERA Audit demands Rs.1,71,41,135/- and service tax demand Rs. 7,38,888/- as per SCN dt. 27.02.2017. The representation is pending before appropriate authorities. However, an undisputed service tax demand of Rs. 56,981/- dt. 17.03.2017 remains unrepresented and unpaid. Similarly, a direction by service tax authorities to make payment of Rs.5,46,295/- out of amount lying for M/s Sun Beam Facility vide letter dt. 22.07.2015 remains unrepresented and unpaid.
- (viii) The company has not taken any loans from any financial institution, bank, government or debenture holders. However, the company had borrowed 125 Crores from its holding company on interest. There is no stipulation as to repayment of loan from holding company but the interest is paid regularly.
- (ix) The clause is not applicable and not commented as the company has not raised moneys by way of initial public offer or further public offer (including debt instruments).
- (x) No fraud by the company or any fraud on the company by its officers or employees has been noticed or reported during the year.

Chartered Accountants



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(xi) The clause is not applicable and hence not commented as the company has neither paid nor provided any managerial remuneration.

(xii) The clause is not applicable and not commented as the company is not a Nidhi company.

(xiii) All transactions with the related parties are in compliance with section 177 and 188 of the Companies Act, 2013 where applicable and details thereof as required by the applicable accounting standard have been disclosed in the financial statements.

(xiv) The clause is not applicable and is not commented as the company has not made any preferential allotment or private placement of share or fully or partly convertible debentures during the year under review.

(xv) The clause is not applicable and is not commented as the company has not entered into any non-cash transactions with directors or persons connected with him.

(xvi) The clause is not applicable and not commented as the company is not required to be registered u/s 45 IA of the Reserve Bank of India Act, 1934.

Place: New Delhi Dated: 12.05.2017

Sanjeev Saxena Partner
M.No.084091
For and on behalf of

Sanjeev Saxena & Co. Chartered Accountants FRN 005041N



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Audit Report on directions issued u/s 143 (5) of the Companies Act, 2013

by office of the Comptroller & Auditor General of India

[M/s. Concor Air Ltd. for year ended on 31.3.2017]

On matters prescribed in Directions issued u/s 143(5) of the Companies Act, 2013 by the Office of the Comptroller & Auditor General of India, on financial statements of M/s ConCor Air Ltd. as at 31st March 2017, we report as under:

- 1. The company does not own land either on freehold or leasehold basis. The company has terminal rights in nature of right in immovable properties and rights in land on basis of concessionaire agreement or on licence basis for a specified tenure. The concessionaire agreement or licence agreements are registered in name of the company.
- 2. The company has waived/written off debtors Rs.7,30,774/- as bad debts. The debtors related to interest provided in 2012-13.
- 3. The Company is engaged in air cargo business and does not maintain any inventories of any nature either with itself or with any third party. Hence no comments are made on requirements of Direction No.3.

Place: New Delhi Dated: 12.05,2017 Chartered Accountants FRN AD 05041N

Sanjeev Saxena Partner M.No.084091

For and on behalf of Sanjeev Saxena & Co. Chartered Accountants FRN 005041N COMMENTS OF THE COMPTROLLER AND AUDITOR GENERAL OF INDIA UNDER SECTION 143(6)(b) OF THE COMPANIES, ACT, 2013 ON THE FINANCIAL STATEMENTS OF CONCOR AIR LIMITED FOR THE YEAR ENDED 31 MARCH 2017.

The preparation of financial statements of Concor Air Limited for the year ended 31 March 2017 in accordance with the financial reporting framework prescribed under the Companies Act, 2013 is the responsibility of the management of the company. The Statutory Auditors appointed by the Comptroller and Auditor General of India under Section 139 (5) of the Act are responsible for expressing opinion on the financial statements under Section 143 of the Act based on independent audit in accordance with the standards on auditing prescribed under section 143(10) of the Act. This is stated to have been done by them vide their Audit Report dated 12-1964-2017.

I, on behalf of the Comptroller and Auditor General of India, have conducted a supplementary audit under section 143(6)(a) of the Act of the financial statements of Concor Air Limited for the year ended 31 March 2017. This supplementary audit has been carried out independently without access to the working papers of the statutory auditors and is limited primarily to inquiries of the statutory auditors and company personnel and a selective examination of some of the accounting records. On the basis of my audit nothing significant has come to my knowledge which would give rise to any comment upon or supplement to statutory auditors' report.

For and on the behalf of the Compiroller & Auditor General of India

(B. R. Mondal)

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Principal Director of Audit Railway Commercial, New Delhi

Place: New Delhi

Dated: 07-September, 2017

Form No. MGT – 11 Proxy Form

[Pursuant to section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies (Management and Administration) Rules, 2014]

: U62200DL2012GOI239207

: Concor Air Limited

CIN

Name of the Company

| Registe | red Of | fice | : C-3, CONCOR Bhawan, Mathura Road, Opp. Apollo Hospital, New Delhi – 1100 | 76 | |
|---|--|------------------|---|--|---|
| Name o | of Mem | ıber(s) | : | | |
| Registe | red Ad | dress | : | | |
| Email II |) | | : | | |
| Folio N | 0. | | : | | |
| 1. Nam Addr Emai Signa 2. Nam Addr Emai Signa 3. Nam Addr Emai Signa As my/Genera CONCO adjourr | e ess I ID est I Meet er I Mee | : | or failing him/her or failing him/her | ur behalf at nber at 12.0 hi – 110070 elow: | the 5 th Annua 0 noon at C-3, |
| Sr. No. | Reso | lution(s) | | Option* (Please number of | mention Shares) |
| 1 | Λ al a :- | tion of Annual | Accounts as an March 24, 2017 (Ording and | For | Against |
| 1. | - | lution of Annual | Accounts as on March 31, 2017 (Ordinary | | |

| 2. | To declare dividend on equity shares for the financial year ended March 31, 2017 (Ordinary Resolution) | |
|----|---|--|
| 3. | To appoint a Director in place of Shri V. Kalyana Rama, Chairman and Director who retires by rotation and being eligible, offer himself for reappointment. (Ordinary Resolution) | |
| 4. | To take note of the appointment of M/s. Sanjeev Saxena & Co., Chartered Accountants, New Delhi as Statutory Auditors of the Company and fix their remuneration. (Ordinary Resolution) | |
| 5. | Appointment of Shri P K Agrawal, Director (Ordinary Resolution) | |
| 6. | Alteration of Clause No. II of the Memorandum of Association due to Shifting of Registered office from NCT of Delhi to State of Maharashtra (Special Resolution) | |

Signed this day of 2017

Affix Revenue Stamp

Signature of Shareholder

Signature of Proxy holder(s)

Note:

- 1. This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.
- 2. For the details of Resolutions, Explanatory Statement and Notes, please refer to the Notice of 28th Annual General Meeting.
- *3. It is optional to indicate your preference. If you leave the column blank against any or all resolutions, your proxy will be entitled to vote in the manner as he/she may deem appropriate.
- 4. Please complete all details including details of member(s) before submission.